Personal Financial Planning

Shalu Garg



Sultan Chand & Sons

Personal Financial Planning

Ms. Shalu Garg

Assistant Professor University of Delhi



Sultan Chand & Sons®

Educational Publishers New Delhi

SULTAN CHAND & SONS®

Educational Publishers

23, Daryaganj, New Delhi-110 002

Phones: 011-23281876, 23266105, 41625022 (Showroom & Shop)

011-23247051, 40234454 (Office)

E-Mail : sultanchand74@yahoo.com; info@sultanchandandsons.com Fax : 011-23266357; Website : www.sultanchandandsons.com

ISBN : 978-93-91820-90-9 (TC-1312)

Price : ₹ 265.00 First Edition : 2024

EVERY GENUINE COPY OF THIS BOOK HAS A HOLOGRAM



In our endeavour to protect you against counterfeit/fake books, we have pasted a copper hologram over the cover of this book. The hologram displays the full visual image, unique 3D multi-level, multi-colour effects of our logo from different angles when tilted or properly illuminated under a single light source, such as 3D depth effect, kinetic effect, pearl effect, gradient effect, trailing effect, emboss effect, glitter effect, randomly sparking tiny dots, micro text, laser numbering, etc.

A fake hologram does not display all these effects.

Always ask the bookseller to put his stamp on the first page of this book.

All Rights Reserved: No part of this book, including its style and presentation, can be reproduced, stored in a retrieval system, or transmitted in any form or by any means – electronic, mechanical, photocopying, recording or otherwise without the prior written consent of the publishers. Exclusive publication, promotion and distribution rights reserved with the Publishers.

Warning: An unauthorised act done in relation to a copyright work may result in both civil claim for damages and criminal prosecution.

Special Note: Photocopy or Xeroxing of educational books without the written permission of publishers is illegal and against Copyright Act. Buying and Selling of pirated books is a criminal offence. Publication of a key to this book is strictly prohibited.

General: While every effort has been made to present authentic information and avoid errors, the author and the publishers are not responsible for the consequences of any action taken on the basis of this book.

Limits of Liability/Disclaimer of Warranty: The publisher and the author make no representation or warranties with respect to the accuracy or completeness of the contents of this work and specifically disclaim all warranties, including without limitation warranties of fitness for a particular purpose. No warranty may be created or extended by sales or promotional materials. The advice and strategies contained therein may not be suitable for every situation. This work is sold with the understanding that the publisher is not engaged in rendering legal, accounting, or other professional services. If professional assistance is required, the services of a competent professional person should be sought. Neither the publishers nor the author shall be liable for damages arising herefrom.

Disclaimer: The publishers have taken all care to ensure highest standard of quality as regards typesetting, proofreading, accuracy of textual material, printing and binding. However, they accept no responsibility for any loss occasioned as a result of any misprint or mistake found in this publication.

Author's Acknowledgement: The writing of a Textbook always involves creation of a huge debt towards innumerable authors and publications. We owe our gratitude to all of them. We acknowledge our indebtedness in extensive footnotes throughout the book. If, for any reason, any acknowledgement has been left out we beg to be excused. We assure to carry out correction in the subsequent edition, as and when it is known.

Printed at: Himani Print Solution, Badarpur, New Delhi-110044



Preface

Welcome to a journey of empowerment and financial well-being! In a world that constantly evolves, mastering the art of personal financial planning is a crucial skill. This book is not just a guide; it's a companion on your path to financial freedom and security.

As you hold this book in your hands, you are taking the first step towards a future where financial stress is replaced by confidence and control. Whether you're a recent graduate navigating the complexities of budgeting, a professional aiming to invest wisely, or someone contemplating retirement, the principles within these pages are tailored to meet you where you are.

Personal finance is not just about numbers; it's about making informed decisions that align with your life goals. Throughout this journey, we will unravel the mysteries of budgeting, investing, and planning for the long term. But beyond the practicalities, we will delve into the mindset needed to achieve lasting financial success.

Together, we will explore the psychology of money, debunk myths, and cultivate habits that lead to financial resilience. The goal is not just wealth accumulation but a holistic approach to financial well-being—where money becomes a tool for living the life you desire.

This book is not a one-size-fits-all solution. It's a toolkit, offering diverse strategies and insights that you can adapt to your unique circumstances. From setting achievable financial goals to understanding the nuances of investment vehicles, each chapter is designed to empower you with knowledge and confidence.

As your companion in this financial journey, my aim is to simplify the complexities of personal finance, making it accessible and even enjoyable. You'll find practical tips, real-life examples, and exercises to reinforce your learning. Remember, this is your journey, and you are in control.

Financial freedom is not an elusive dream; it's a tangible reality waiting to be crafted. Let this book be your guide as you embark on the path to mastering your finances and building a future of abundance and security.

Here's to your financial success!

Ms. Shalu Garg



Acknowledgement

Writing a book is a journey that involves the contributions and support of numerous individuals who play a crucial role in bringing ideas to life. As I stand at the completion of this work on Personal Financial Planning, I am deeply grateful to those who have been instrumental in making this project a reality.

First and foremost, I am profoundly grateful to Mahadev for the inspiration, guidance, and strength provided throughout the creation of this book. I am fortunate to receive your blessings, Mahadev.

I want to express my deepest appreciation to my family—your unwavering support and understanding during the long hours of writing and research have meant the world to me. Your belief in this project has been a constant source of motivation.

I am indebted to my friends who patiently listened to my financial musings, offered valuable insights, and provided occasional humor to lighten the process. Your generosity has made this endeavor all the more enjoyable.

A special thanks to the experts in the field who generously shared their knowledge and expertise. Your guidance has enriched the content of this book and, I hope, will greatly benefit its readers.

To my editor and the entire publishing team, thank you for your diligence and dedication in bringing this project to fruition. Your attention to detail and commitment to excellence have elevated the quality of the final product.

Finally, to the readers who embark on this financial planning journey with me—thank you for choosing to explore these pages. I sincerely hope the insights and advice within prove valuable on your path to financial well-being.

With gratitude, *Ms. Shalu Garg*



Contents

UNIT I - Introduction to Financial Planning

1. Financial Planning	3-20
Learning Objectives	3
Story Bites	3
Introduction	4
Meaning and Concept of Finance	4
Different Definitions of Finance	5
Meaning and Concept of Financial Planning	5
Importance (Reasons/Objectives/Need) of Financial Planning	6
Meaning of Financial Planner	7
Financial Goals	8
Types of Financial Goals	8
SMART Financial Goals	8
Examples of Personal Financial Goals	9
Case Study 1.1 Personal Financial Goals and Strategies	11
Types of Investors	12
Financial Planning Strategies	13
Financial Planning Process	14
Budgeting Income and Payments	16
Case Study 1.2 Sarah's Budgeting Challenge	17
Convo Corner	18
Knowledge Quest	19
Scenario Queries	20
2. Time Value of Money	21-38
Learning Objectives	21
Story Bites	21
Introduction	22
Time Value of Money	22
Future Value of Money	23
Present Value of Money	24
Case Study 2.1 Understanding the Time Value of Money	24
Techniques of Time Value of Money	25
Compounding Techniques/Future Value Techniques	26
Discounting/Present Value Techniques	29

	Basic Questions on Present Value and Future Value	32
	Case Study 2.2 Applying Time Value of Money Techniques	35
	Convo Corner	36
	Knowledge Quest	37
	Scenario Queries	37
3.	Savings, Spending and Financial Discipline	39-51
	Learning Objectives	39
	Story Bites	39
	Introduction	40
	Meaning (Introduction/Concept/Nature) of Savings	40
	Where to Save?	41
	Benefits (Advantages/Importance/Uses) of Savings	41 42
	Management of Spending Process of Management of Spending	42
	Case Study 3.1 Effective Management of Spending	43
	Financial Discipline	45
	Setting Alerts and Maintaining Sufficient Funds for Fixed Commitments	47
	Case Study 3.2 Setting Alerts and Ensuring Adequate Funds for Fixed Commitments	48
	Convo Corner	49
	Knowledge Quest	50
	Scenario Queries	51
	UNIT II - Investment Planning	
4.	Investment, Risk & Return and Portfolio	55-84
4.	Investment, Risk & Return and Portfolio Learning Objectives	
4.	Learning Objectives Story Bites	55
4.	Learning Objectives	55 55
4.	Learning Objectives Story Bites Introduction Investments	55 55 56 56
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment	55 55 56 56 56
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments	55 55 56 56 56 57
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments	55 55 56 56 56 57 58
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process	55 55 56 56 56 57 58 59
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return	55 55 56 56 56 57 58 59
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset	55 55 56 56 56 57 58 59 61 61
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation	55 55 56 56 56 57 58 59 61 61 63
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk	55 55 56 56 56 57 58 59 61 61 63
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk Types of Risks	55 55 56 56 56 57 58 59 61 61 63 66
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk	55 55 56 56 56 57 58 59 61 61 63 66 67
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk Types of Risks Measurement of Risk	55 55 56 56 56 57 58 59 61 61 63 66 67 69
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk Types of Risks Measurement of Risk Portfolio	55 55 56 56 56 57 58 59 61 61 63 66 67 69 73
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk Types of Risks Measurement of Risk Portfolio Portfolio Formation	55-84 55 55 56 56 56 57 58 59 61 61 63 66 67 69 73 74 75
4.	Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk Types of Risks Measurement of Risk Portfolio Portfolio Formation Case Study 4.2 Building a Diversified Investment Portfolio Portfolio Diversification Case Study 4.3 The Power of Portfolio Diversification	55 55 56 56 56 57 58 59 61 61 63 66 67 69 73 74 75
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk Types of Risks Measurement of Risk Portfolio Portfolio Formation Case Study 4.2 Building a Diversified Investment Portfolio Portfolio Diversification Case Study 4.3 The Power of Portfolio Diversification Portfolio Return	55 55 56 56 56 57 58 59 61 61 63 66 67 69 73 74 75
4.	Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk Types of Risks Measurement of Risk Portfolio Portfolio Formation Case Study 4.2 Building a Diversified Investment Portfolio Portfolio Diversification Case Study 4.3 The Power of Portfolio Diversification Portfolio Return Portfolio Risk	555 556 566 566 577 588 599 61 61 63 666 677 69 73 74 75 76 77 78
4.	Learning Objectives Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk Types of Risks Measurement of Risk Portfolio Portfolio Formation Case Study 4.2 Building a Diversified Investment Portfolio Portfolio Diversification Case Study 4.3 The Power of Portfolio Diversification Portfolio Return Portfolio Risk Convo Corner	55 55 56 56 56 57 58 59 61 61 63 66 67 69 73 74 75 76 77 78 79
4.	Story Bites Introduction Investments Objectives of Investment Types of Investments Case Study 4.1 Exploring Various Types of Investments Steps of Investment Process Return Return from a Financial Asset Types of Return and their Calculation Risk Types of Risks Measurement of Risk Portfolio Portfolio Formation Case Study 4.2 Building a Diversified Investment Portfolio Portfolio Diversification Case Study 4.3 The Power of Portfolio Diversification Portfolio Return Portfolio Risk	55 55 56 56 56 57 58 59 61 61 63 66 67 69 73 74

		Contents	vii
5.	Bond, Real Estate and Investment in Projects		85-105
	Learning Objectives		85
	Story Bites		85
	Introduction		86
	Bond		86
	Characteristics of Bonds		86
	Gold Bonds		87
	How does Gold Bond Function?		88
	How to Redeem?		88
	Who Should Invest in a Sovereign Gold Bond?		89
	Benefits of Investing in Gold Bonds		89
	Drawbacks of Investing in Gold Bonds		89
	Taxation on Investing in Gold Bonds		90
	Case Study 5.1 Investing in Gold Bonds for Portfolio Diversification		90
	Real Estate		91
	Characteristics of Real Estate		92
	Types of Real Estate		93
	Examples of Real Estate		93
	How Does the Real Estate Industry Work?		93
	Case Study 5.2 Realizing Long-term Wealth through Real Estate Investment		94
	Investment in Greenfield and Brownfield Market in India		95
	Greenfield Investment		95
	Brownfield Investment		97
	Case Study 5.3 Greenfield Investment vs. Brownfield Investment		
	in the Manufacturing Sector		99
	Investment in Fixed Income Instruments		100
	Fixed Income Securities in India for Risk-averse Investors		100
	Convo Corner		103
	Knowledge Quest		104
	Scenario Queries		104
6.	Financial Derivatives and Mutual Funds		107-135
	Learning Objectives		107
	Story Bites		107
	Introduction		108
	Financial Derivatives		108
	Classification of Derivatives		109
	Participants in the Derivative Market		109
	Types of Financial Derivatives		110
	Reasons to Choose Financial Derivatives		112
	Advantages of Financial Derivatives		112
	Disadvantages of Financial Derivatives		112
	Case Study 6.1 Utilizing Financial Derivatives for Risk Management		113
	Commodity Market in India		114
	Different Types of Traded Commodities		114
	Commodity Exchanges Available in India		115
	Meaning of Commodity Futures Contract		115
	How Does a Commodity Market Work?		115
	Types of Trading Strategies in a Commodity Market		116
	Considerations About Commodity Trading in India		116

	Role of Commodities Market in India	116
	Benefits of Commodity Market	117
	Case Study 6.2 Navigating the Commodity Market in India	118
	Mutual Funds	119
	Establishment of Mutual Funds in India	120
	Advantages of Investing in Mutual Fund	120
	Limitations of Investing in Mutual Fund	121
	Mutual Fund Schemes	121
	Case Study 6.3 Maximizing Returns through Strategic Mutual Fund Investments	124
	International Investment Avenues	125
	Benefits of Investing in International Investment Avenues	125
	Disadvantages of Investing in International Investment Avenues	126
	Currency Derivatives	126
	Trading in Currency Derivatives	127
	Uses of Currency Derivatives	127
	Advantages of Currency Derivatives	127
	Disadvantages of Currency Derivatives	127
	Digital Currency	128
	Types of Digital Currency	128
	Advantages of Digital Currency	129
	Disadvantages of Digital Currency	130
	Case Study 6.4 Navigating the World of Digital Currency	131
	Convo Corner	132
	Knowledge Quest	133
	Scenario Queries	134
	UNIT III - Personal Tax Planning	
7.	UNIT III – Personal Tax Planning Tax Structure in India	139-149
7.	Tax Structure in India	139-149
7.	Tax Structure in India Learning Objectives	139-149 139 139
7.	Tax Structure in India Learning Objectives Story Bites	139
7.	Tax Structure in India Learning Objectives Story Bites Introduction	139 139 140
7.	Tax Structure in India Learning Objectives Story Bites	139 139
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India	139 139 140 140
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes	139 139 140 140
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Personal Tax Planning	139 139 140 140 140
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning	139 139 140 140 141 143 143
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India	139 139 140 140 141 141
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning	139 139 140 140 141 143 143 144
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning How to Get Started with Tax Planning?	139 139 140 140 141 143 143 144 144
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning How to Get Started with Tax Planning? Advantages of Tax Planning	139 139 140 140 141 143 143 144 144 145
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning How to Get Started with Tax Planning? Advantages of Tax Planning Case Study 7.1 Navigating India's Tax Structure	139 139 140 140 141 143 143 144 144 145 146
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning How to Get Started with Tax Planning? Advantages of Tax Planning Case Study 7.1 Navigating India's Tax Structure Convo Corner	139 139 140 140 141 143 143 144 144 145 146 146
7.	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning How to Get Started with Tax Planning? Advantages of Tax Planning Case Study 7.1 Navigating India's Tax Structure Convo Corner Knowledge Quest	139 139 140 140 141 143 143 144 145 146 146 147
	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning How to Get Started with Tax Planning? Advantages of Tax Planning Case Study 7.1 Navigating India's Tax Structure Convo Corner Knowledge Quest Scenario Queries	139 139 140 140 141 143 143 144 144 145 146 147 148
	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning How to Get Started with Tax Planning? Advantages of Tax Planning Case Study 7.1 Navigating India's Tax Structure Convo Corner Knowledge Quest Scenario Queries Exemptions and Deductions	139 139 140 140 140 141 143 144 144 145 146 147 148 149
	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning How to Get Started with Tax Planning? Advantages of Tax Planning Case Study 7.1 Navigating India's Tax Structure Convo Corner Knowledge Quest Scenario Queries Exemptions and Deductions Learning Objectives	139 139 140 140 140 141 143 144 144 145 146 147 148 149
	Tax Structure in India Learning Objectives Story Bites Introduction Concept of Tax Structure in India Direct Taxes Indirect Taxes Indirect Taxes Personal Tax Planning Need for Tax Planning Tax Planning in India Objectives of Tax Planning How to Get Started with Tax Planning? Advantages of Tax Planning Case Study 7.1 Navigating India's Tax Structure Convo Corner Knowledge Quest Scenario Queries Exemptions and Deductions	139 139 140 140 140 141 143 144 144 145 146 147 148 149

Marrian CT. Franctions	150
Meaning of Tax Exemptions Exemption of Allowances	152 152
Case Study 8.1 Leveraging Tax Exemptions for Effective Financial Planning	
Meaning of Tax Deductions	155
Meaning of Tax Deductions Meaning of Tax Deducted at Source	156
Benefits of Tax Deductions	156
Case Study 8.2 Optimizing Tax Deductions for Comprehensive Financial Pla	
Tax Exemption vs. Tax Deduction	159
Section 115BAC of Income Tax Act: New Tax Regime	160
Eligibility Criteria for the New Tax Regime based on Section 115BAC	161
Exemptions and Deductions not Claimable Under the New Tax Regime	162
Exemptions and Deductions Available Under the New Regime	163
Tax Avoidance vs. Tax Evasion	164
Examples of Tax Calculation	165
Basic Questions for Practice	167
Convo Corner	168
Knowledge Quest	169
Scenario Queries	169
UNIT IV - Insurance Planning	
9. Life and Health Insurance	173-192
Learning Objectives	173
Story Bites	173
Introduction	174
Need for Insurance	174
Meaning of Life Insurance	175
Types of Life Insurance Policies	176
Documents Required for Buying Life Insurance Policies	178
How to Claim Life Insurance?	178
Life Insurance in Case of Death	178
Rules for Beneficiaries Claiming Life Insurance	179
Benefits of Life Insurance Policy	179
How to Save Tax with a Life Insurance Policy?	180
Factors Affecting Life Insurance Policy Premiums	181
Life Insurance Exclusion	181
Case Study 9.1 Making Informed Decisions with Life Insurance	182
Meaning of Health Insurance	183
Benefits of Health Plans	183
Features of Health Insurance	184
How to Choose a Health Plan?	185
Important Points to Remember While Choosing a Plan	186
Documents Required for Buying Health Insurance Plan	187
Best Health Insurance Plans Available in India	187 189
Case Study 9.2 Safeguarding Health and Finances with Health Insurance Convo Corner	189
Convo Corner	190

Knowledge Quest

Scenario Queries

Contents

ix

191

192

Story Bites 19 Introduction 19 Property Insurance 19 Property Insurance 19 Coverage Options 19 Coverage Options 19 Types of Property Insurance 19 Examples of Property Insurance 19 Examples of Property Insurance 19 Benefits of Property Insurance 19 Difference between Property Insurance 19 Difference between Property Insurance 19 Credit Life Insurance 19 What does Credit Life Insurance 19 What does Credit Life Insurance 19 What does Credit Life Insurance 19 What is the Cost of a Credit Insurance 20 Different Kinds of Credit Insurance 20 What is the Cost of a Credit Insurance 20 Alternatives to Credit Life Insurance 20 Alternatives to Credit Life Insurance 20 Case Study 10.2 Navigating Financial Risks with Credit Life Insurance 20 How Professional Liability Insurance 20 How Professional Liability Insurance 20 How Professional Liability Insurance 20 Professional Liability Policy 20 Cost of Professional Liability Insurance 20 Who Needs Professional Liability Insurance 20 Who Needs Professional Liability Insurance 20 Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance 20 Cost of Professional Liability Insurance 20 Scenario Queries 20 Scenario Queries 20 Scenario Queries 21 Saving for Your Retirement 21 Meaning of Retirement 21 Methods to Save for Retirement 21 Methods to Save for Retirement 21 Methods to Save for Retirement 21 Saving for Your Saving Needs 21 Retirement Planning 21 Retirement Planning 21 Retirement Planning 22 Case Study 11.1 Building a Secure Retirement through Strategic Planning 21 Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India 22 Convo Corner 22	10. Property Insurance, Credit Life Insurance and Professional Liability Insurance	193-208
Introduction Property Insurance How Property Insurance Works? Coverage Options Types of Property Insurance Examples of Property Insurance Benefits of Property Insurance Examples of Property Insurance Benefits of Property Insurance Difference between Property Insurance and Life Insurance Difference between Property Insurance and Life Insurance Total Life Insurance Difference between Property Insurance and Life Insurance Difference between Property Insurance and Life Insurance Difference Cerdit Life Insurance Cover? Things to Consider before Buying Credit Life Insurance Different Kinds of Credit Insurance Cover? Things to Consider before Buying Credit Life Insurance Different Kinds of Credit Insurance Different Kinds of Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Deforessional Liability Insurance Convo Corner Convo Corner Knowledge Quest Scenario Queries UNIT V - Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites UNIT V - Retirement Saving for Your Retirement Saving for Your Retirement Saving for Your Retirement Saving for Four Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Case Study 11.1 Pavilgating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Na	Learning Objectives	193
Property Insurance 19 How Property Insurance Works? 19 Types of Property Insurance 19 Types of Property Insurance 19 Examples of Property Insurance 19 Examples of Property Insurance 19 Difference between Property Insurance 19 Difference between Property Insurance and Life Insurance 19 Case Study 10.1 Protecting Assets and Investments with Property Insurance 19 Credit Life Insurance 19 Credit Life Insurance 19 What does Credit Life Insurance 19 What does Credit Life Insurance 20 Uniferent Kinds of Credit Insurance 20 Uniferent Kinds of Credit Insurance 20 What is the Cost of a Credit Insurance 20 What is the Cost of a Credit Life Insurance 20 Uniferent Kinds of Credit Insurance 20 Professional Liability Insurance 20 Pro	Story Bites	193
How Property Insurance Works? Coverage Options 19 Types of Property Insurance 19 Examples of Property Insurance 19 Benefits of Property Insurance 19 Difference between Property Insurance 19 Case Study 10.1 Protecting Assets and Investments with Property Insurance 19 Credit Life Insurance 19 What does Credit Life Insurance Cover? 19 Things to Consider before Buying Credit Life Insurance 20 Different Kinds of Credit Insurance 20 Different Kinds of Credit Insurance 20 Different Kinds of Credit Insurance 20 What is the Cost of a Credit Insurance 20 Alternatives to Credit Life Insurance 20 Case Study 10.2 Navigating Financial Risks with Credit Life Insurance 20 Frofessional Liability Insurance 20 How Professional Liability Insurance 20 Inclusions in Professional Liability Insurance 20 Professional Liability Policy 20 Cost of Professional Liability Insurance 20 Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance 20 Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance 20 Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance 20 Canyo Corner 20 Knowledge Quest 20 Scenario Queries 21 11. Retirement Planning and Pension Plans 211-22: Learning Objectives 21 Saving for Your Retirement 21 Estimation of Your Saving Needs 21 Retirement Planning Goals (Importance of Retirement Planning) 21 Process of Retirement Planning 21 Retirement Planning Goals (Importance of Retirement Planning) 21 Process of Retirement Planning 21 Case Study 11.1 Building a Secure Retirement through Strategic Planning 21 Case Study 11.1 Navigating Pension Plans for a Secure Retirement India 22 Convo Corner 22 Convo Cor	Introduction	194
Coverage Options Types of Property Insurance Examples of Property Insurance Examples of Property Insurance Benefits of Property Insurance Benefits of Property Insurance Benefits of Property Insurance and Life Insurance Difference between Property Insurance and Life Insurance Case Study 10.1 Protecting Assets and Investments with Property Insurance Professional Liability Insurance Cover? Things to Consider before Buying Credit Life Insurance Different Kinds of Credit Insurance Policy? Alternatives to Credit Life Insurance Policy? Alternatives to Credit Life Insurance Different Kinds of Credit Insurance Policy? Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance How Professional Liability Insurance How Professional Liability Insurance Professional Liability Insurance Professional Liability Insurance Who Needs Professional Liability Insurance Who Needs Professional Liability Insurance Who Needs Professional Liability Insurance Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V – Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives 22. Story Bites 11. Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.1 Navigating Pension Plans for a Secure Retirement in India Case Study 11.1 Suidaling a Secure Retirement Retirement in India Case Study 11.1 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India	Property Insurance	194
Types of Property Insurance Examples of Property Insurance Benefits of Property Insurance 19 Difference between Property Insurance Difference between Property Insurance and Life Insurance 19 Case Study 10.1 Protecting Assets and Investments with Property Insurance 19 What does Credit Life Insurance 19 What does Credit Life Insurance Cover? Things to Consider before Buying Credit Life Insurance 20 Different Kinds of Credit Insurance 20 Different Kinds of Credit Insurance 20 What is the Cost of a Credit Insurance 20 What is the Cost of a Credit Insurance 20 Alternatives to Credit Life Insurance 20 Case Study 10.2 Navigating Financial Risks with Credit Life Insurance 20 Professional Liability Insurance 40 How Professional Liability Insurance Works? 20 Inclusions in Professional Liability Insurance 40 Professional Liability Policy 20 Cost of Professional Liability Insurance 40 Who Needs Professional Liability Insurance 40 Van Needs Professional Liability Insurance 40 Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance 40 Canvo Corner 40 Knowledge Quest 50 Convo Corner 50 Convo Corner 50 Convo Corner 51 Convo Corner 61 Convo Corner 62 Convo Corner 63 Convo Corner 64 Convo Corner 65 Convo Corner 65 Convo Corner 75 Convo Corner 76 Convo Corner 77 Convo Corner 80 Co	How Property Insurance Works?	195
Examples of Property Insurance Benefits of Property Insurance Difference between Property Insurance and Life Insurance 19 Case Study 10.1 Protecting Assets and Investments with Property Insurance 19 Credit Life Insurance What does Credit Life Insurance Cover? 19 Things to Consider before Buying Credit Life Insurance What is the Cost of a Credit Insurance Policy? Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance Works? 10 10 10 10 10 10 10 10 10 10 10 10 10	Coverage Options	195
Benefits of Property Insurance Difference between Property Insurance and Life Insurance Difference between Property Insurance and Life Insurance Case Study 10.1 Protecting Assets and Investments with Property Insurance Protection of Care in Insurance Cover? Things to Consider before Buying Credit Life Insurance Different Kinds of Credit Insurance Different Kinds of Credit Insurance What is the Cost of a Credit Insurance Policy? Alternatives to Credit Life Insurance Policy? Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Cost of Professional Liability Insurance Cost of Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V - Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Retirement Planning Retirement Planning Retirement Planning Case Study 11.1 Studing a Secure Retirement through Strategic Planning Process of Retirement India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Convo Corner Knowledge Quest	Types of Property Insurance	196
Difference between Property Insurance and Life Insurance Case Study 10.1 Protecting Assets and Investments with Property Insurance Credit Life Insurance What does Credit Life Insurance Cover? Things to Consider before Buying Credit Life Insurance Different Kinds of Credit Insurance Policy? Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Professional Liability Policy Cost of Professional Liability Insurance Professional Liability Insurance Who Needs Professional Liability Insurance? Cost of Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V - Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Retirement Planning Retirement Planning Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Case Study 11.1.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.1.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.1.2 Navigating Pension Plans for a Secure Retirement in India Case Convo Corner Knowledge Quest	Examples of Property Insurance	196
Case Study 10.1 Protecting Assets and Investments with Property Insurance Credit Life Insurance What does Credit Life Insurance Cover? Things to Consider before Buying Credit Life Insurance Different Kinds of Credit Insurance What is the Cost of a Credit Insurance Policy? Alternatives to Credit Life Insurance Policy? Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Who Needs Professional Liability Insurance Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V – Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.1 Navigating Pension Plans for a Secure Retirement in India Case Study 11.1 Navigating Pension Plans for a Secure Retirement in India Case Convo Corner Knowledge Quest	Benefits of Property Insurance	197
Case Study 10.1 Protecting Assets and Investments with Property Insurance Credit Life Insurance What does Credit Life Insurance Cover? Things to Consider before Buying Credit Life Insurance Different Kinds of Credit Insurance What is the Cost of a Credit Insurance Policy? Alternatives to Credit Life Insurance Policy? Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Who Needs Professional Liability Insurance Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V – Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.1 Navigating Pension Plans for a Secure Retirement in India Case Study 11.1 Navigating Pension Plans for a Secure Retirement in India Case Convo Corner Knowledge Quest	Difference between Property Insurance and Life Insurance	197
What does Credit Life Insurance Cover? Things to Consider before Buying Credit Life Insurance Different Kinds of Credit Insurance What is the Cost of a Credit Insurance Policy? Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance How Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Professional Liability Policy Cost of Professional Liability Insurance Who Needs Professional Liability Insurance Who Needs Professional Liability Insurance Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V - Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.1 Navigating Pension Plans for a Secure Retirement in India Carovo Corner Zander Study 11.2 Navigating Pension Plans for a Secure Retirement in India Carovo Corner Zander Study 11.2 Navigating Pension Plans for a Secure Retirement in India Carovo Corner Zander Study 11.2 Navigating Pension Plans for a Secure Retirement in India Carovo Corner Zander Study 11.2 Navigating Pension Plans for a Secure Retirement in India		198
Things to Consider before Buying Credit Life Insurance Different Kinds of Credit Insurance What is the Cost of a Credit Insurance What is the Cost of a Credit Insurance Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance How Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Professional Liability Policy Cost of Professional Liability Insurance Professional Liability Insurance Who Needs Professional Liability Insurance? Cost of Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V - Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.1 Navigating Pension Plans for a Secure Retirement in India Carovo Corner Knowledge Quest	Credit Life Insurance	199
Different Kinds of Credit Insurance What is the Cost of a Credit Insurance Policy? Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance How Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Professional Liability Policy Cost of Professional Liability Insurance Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V – Retirement Benefits Planning 11. Retirement Planning and Pension Plans UNIT V – Retirement Benefits Planning 12. Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 20.	What does Credit Life Insurance Cover?	199
What is the Cost of a Credit Insurance Policy? Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance How Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Professional Liability Policy Cost of Professional Liability Insurance Who Needs Professional Liability Insurance? Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V — Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites 12. Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement India Case Study 11.2 Navigating Pension Plans for a Secure Retirement India Case Study 11.2 Navigating Pension Plans for a Secure Retirement India Case Study Occorner	Things to Consider before Buying Credit Life Insurance	200
Alternatives to Credit Life Insurance Case Study 10.2 Navigating Financial Risks with Credit Life Insurance Professional Liability Insurance How Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Professional Liability Policy Cost of Professional Liability Insurance Who Needs Professional Liability Insurance Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V - Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 222 Knowledge Quest		200
Case Study 10.2 Navigating Financial Risks with Credit Life Insurance 20.	What is the Cost of a Credit Insurance Policy?	201
Professional Liability Insurance How Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Professional Liability Policy Cost of Professional Liability Insurance Who Needs Professional Liability Insurance Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V - Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Saving for Your Saving Needs Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India	Alternatives to Credit Life Insurance	201
How Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Professional Liability Insurance Professional Liability Insurance Who Needs Professional Liability Insurance? Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V – Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning	Case Study 10.2 Navigating Financial Risks with Credit Life Insurance	202
How Professional Liability Insurance Works? Inclusions in Professional Liability Insurance Professional Liability Insurance Professional Liability Insurance Who Needs Professional Liability Insurance? Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V – Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning		203
Professional Liability Policy Cost of Professional Liability Insurance Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Convo Corner Convo Queries UNIT V — Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Retirement Planning Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 20. 20. 21. 22. 24. 25. 26. 27. 28. 29. 29. 20. 20. 20. 20. 20. 20		203
Cost of Professional Liability Insurance Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V — Retirement Benefits Planning UNIT V — Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Convo Corner Knowledge Quest 20. 20. 21. 22. 24. 25. 26. 27. 28. 29. 29. 20. 20. 20. 20. 20. 20	Inclusions in Professional Liability Insurance	204
Cost of Professional Liability Insurance Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V — Retirement Benefits Planning UNIT V — Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Case Convo Corner Knowledge Quest 20. 20. 21. 22. 24. 25. 26. 27. 28. 29. 29. 20. 20. 20. 20. 20. 20	Professional Liability Policy	204
Who Needs Professional Liability Insurance? Case Study 10.3 Mitigating Professional Risks with Professional Liability Insurance Convo Corner Knowledge Quest Scenario Queries UNIT V — Retirement Benefits Planning UNIT V — Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 20. 21. 22. 24. 25. 26. 27. 28. 29. 29. 20. 20. 20. 21. 21. 21. 22. 23. 24. 24. 25. 26. 27. 27. 28. 28. 29. 20. 20. 20. 20. 21. 21. 20. 21. 21		205
Convo Corner Knowledge Quest Scenario Queries UNIT V - Retirement Benefits Planning UNIT V - Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 20. 21. 22. 23. 24. 25. 26. 27. 28. 29. 20. 20. 21. 21. 22. 24. 25. 26. 27. 28. 29. 20. 20. 20. 20. 21. 21. 22. 23. 24. 25. 26. 27. 28. 28. 29. 29. 20. 20. 20. 20. 20. 21. 21. 22. 23. 24. 25. 26. 27. 27. 28. 28. 29. 29. 20. 20. 20. 20. 20. 20		205
Convo Corner Knowledge Quest Scenario Queries UNIT V - Retirement Benefits Planning UNIT V - Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 20. 21. 22. 23. 24. 25. 26. 27. 28. 29. 20. 20. 21. 21. 22. 24. 25. 26. 27. 28. 29. 20. 20. 20. 20. 21. 21. 22. 23. 24. 25. 26. 27. 28. 28. 29. 29. 20. 20. 20. 20. 20. 21. 21. 22. 23. 24. 25. 26. 27. 27. 28. 28. 29. 29. 20. 20. 20. 20. 20. 20	·	205
UNIT V – Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 21. 22. 23. 24. 25. 26. 27. 28. 29. 20. 20. 20. 20. 21. 22. 22. 23. 24. 25. 26. 26. 27. 28. 28. 29. 29. 20. 20. 20. 20. 20. 21. 22. 23. 24. 25. 26. 27. 28. 28. 29. 29. 20. 20. 20. 20. 20. 20. 20. 20. 20. 20		206
UNIT V – Retirement Benefits Planning 11. Retirement Planning and Pension Plans Learning Objectives Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Saving for Your Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 21. 22. 23. 24. 25. 26. 27. 28. 29. 20. 20. 20. 20. 21. 22. 22. 23. 24. 25. 26. 26. 27. 28. 28. 29. 29. 20. 20. 20. 20. 20. 21. 22. 23. 24. 25. 26. 27. 28. 28. 29. 29. 20. 20. 20. 20. 20. 20. 20. 20. 20. 20	Knowledge Quest	207
11. Retirement Planning and Pension Plans Learning Objectives Story Bites Introduction Meaning of Retirement Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 21. 22. 23. 24. 25. 26. 27. 28. 29. 20. 20. 20. 21. 21. 22. 23. 24. 25. 26. 27. 27. 28. 28. 29. 29. 20. 20. 20. 21. 21. 22. 23. 24. 25. 26. 27. 28. 28. 29. 29. 20. 20. 20. 20. 20. 20. 20. 20. 20. 20		208
Learning Objectives21Story Bites21Introduction21Meaning of Retirement21Saving for Your Retirement21Methods to Save for Retirement21Estimation of Your Saving Needs21Retirement Planning21Retirement Planning Goals (Importance of Retirement Planning)21Process of Retirement Planning21Case Study 11.1 Building a Secure Retirement through Strategic Planning21Pension Plans Available in India21Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India22Convo Corner22Knowledge Quest22	UNIT V - Retirement Benefits Planning	
Story Bites21Introduction21:Meaning of Retirement21:Saving for Your Retirement21:Methods to Save for Retirement21:Estimation of Your Saving Needs21:Retirement Planning21:Retirement Planning Goals (Importance of Retirement Planning)21:Process of Retirement Planning21:Case Study 11.1 Building a Secure Retirement through Strategic Planning21:Pension Plans Available in India21:Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India22:Convo Corner22:Knowledge Quest22:	11. Retirement Planning and Pension Plans	211-225
Introduction 21: Meaning of Retirement 21: Saving for Your Retirement 21: Methods to Save for Retirement 21: Estimation of Your Saving Needs 21: Retirement Planning 32: Retirement Planning Goals (Importance of Retirement Planning) 21: Process of Retirement Planning 21: Case Study 11.1 Building a Secure Retirement through Strategic Planning 21: Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India 22: Convo Corner 22: Knowledge Quest 22:	Learning Objectives	211
Meaning of Retirement21:Saving for Your Retirement21:Methods to Save for Retirement21:Estimation of Your Saving Needs21:Retirement Planning21:Retirement Planning Goals (Importance of Retirement Planning)21:Process of Retirement Planning21:Case Study 11.1 Building a Secure Retirement through Strategic Planning21:Pension Plans Available in India21:Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India22:Convo Corner22:Knowledge Quest22:	Story Bites	211
Saving for Your Retirement Methods to Save for Retirement Estimation of Your Saving Needs Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 21. 22. 23. 24. 25. 26. 27. 28. 29. 29. 20. 20. 20. 20. 20. 21. 21. 22. 23. 24. 25. 26. 27. 28. 29. 29. 20. 20. 20. 20. 20. 20	Introduction	212
Methods to Save for Retirement21.Estimation of Your Saving Needs21.Retirement Planning21.Retirement Planning Goals (Importance of Retirement Planning)21.Process of Retirement Planning21.Case Study 11.1 Building a Secure Retirement through Strategic Planning21.Pension Plans Available in India21.Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India22.Convo Corner22.Knowledge Quest22.	Meaning of Retirement	212
Estimation of Your Saving Needs Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 21. 22. 23. 24. 25. 26.	Saving for Your Retirement	213
Retirement Planning Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning 21. Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India 21. Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India 22. Convo Corner 22. Knowledge Quest 23.	Methods to Save for Retirement	213
Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 21. 22. 23.	Estimation of Your Saving Needs	213
Retirement Planning Goals (Importance of Retirement Planning) Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 21. 22. 23.		213
Process of Retirement Planning Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 21. 22. 23.		214
Case Study 11.1 Building a Secure Retirement through Strategic Planning Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 22.		215
Pension Plans Available in India Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India Convo Corner Knowledge Quest 21. 22. 23.		217
Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India22Convo Corner22Knowledge Quest22		218
Convo Corner 22. Knowledge Quest 22.	Case Study 11.2 Navigating Pension Plans for a Secure Retirement in India	221
	· · · · · · · · · · · · · · · · · · ·	223
	Knowledge Quest	223
Scenario Queries 22	Scenario Queries	224

	Contents	xi
12. Reverse Mortgage and Estate Planning		227-242
Learning Objectives		227
Story Bites		227
Introduction		228
Concept of Reverse Mortgage		228
How does a Reverse Mortgage Work?		229
Features of Reverse Mortgage		229
Basic Eligibility Requirements		230
Eligibility Conditions in India		230
Eligible Use of Reverse Mortgages		231
Ineligible Use of Reverse Mortgages		231
Period of Loan		231
Interest Rate		231
Security		231
Valuation of Residential Property		231
Taxation		232
Case Study 12.1 Enhancing Retirement Income with Reverse Mortgage		232
Estate Planning		233
Need for Estate Planning		234
Features of Estate Planning		234
Components of Estate Planning		235
What does Estate Planning Include and How it is Calculated?		236
Will Planning v/s Estate Planning		236
Benefits of Estate Planning		236
Checklist for Estate Planning		237
Estate Planning Process		238
Case Study 12.2 Preserving Wealth and Legacy through Strategic Estate Planning	,	239
Convo Corner		240
Knowledge Quest		241
Scenario Queries		241
Practical Exercises Guide		243-249
Electronic Fund Transfers through Net Banking and UPI		243
Net Banking (Internet Banking)		243
Unified Payments Interface (UPI)		244
Activities		244
Ponzi Schemes		246
Characteristics of Ponzi Schemes		246
Tax Planning for a Hypothetical Individual		248

251-252

References



Snapshot of the Book

S.No.	Chapter Name	Knowledge Quest	Scenario Queries	Case Studies	Convo	Figures	Tables	Brain Booster
Unit-I	Introduction to Financial Planning							
1.	Financial Planning	8	10	2	1	5	_	2
2.	Time Value of Money	5	7	2	1	3	3	2
3.	Savings, Spending and Financial Discipline	10	10	2	1	4	_	2
Unit-I	I Investment Planning							
4.	Investment, Risk & Return and Portfolio	11	9	3	1	8	1	2
5.	Bond, Real Estate and Investment in Projects	6	12	3	1	6	_	1
6.	Financial Derivatives and Mutual Funds	15	11	4	1	8	1	2
Unit-III Personal Tax Planning								
7.	Tax Structure in India	10	6	1	1	2	1	2
8.	Exemptions and Deductions	10	12	2	1	1	11	2
Unit-I	Unit-IV Insurance Planning							
9.	Life and Health Insurance	10	6	2	1	3	2	2
10.	Property Insurance, Credit Life Insurance and Professional Liability Insurance	8	9	3	1	3	1	2
Unit-V	Unit-V Retirement Benefits Planning							
11.	Retirement Planning and Pension Plans	10	9	2	1	2	1	2
12.	Reverse Mortgage and Estate Planning	8	6	2	1	2	_	1
Practi	cal Exercises Guide							
	Total	111	107	28	12	47	21	19



List of Figures

1.1: Importance of Financial Planning	7	5.5: Brownfield Investment	97
1.2: Types of Financial Goals	8	5.6: Fixed Income Securities in India	
1.3: Types of Investors	12	for Risk-averse Investors	101
1.4: Financial Planning Strategies	13	6.1: Classification of Derivatives	109
1.5: Financial Planning Process	14	6.2: Participants in the Derivative Market	110
2.1: Techniques of Time Value of Money	25	6.3: Types of Financial Derivatives	111
2.2: Calculation of Future Value	26	6.4: Types of Commodity Market	115
2.3: Calculation of Present Value	30	6.5: Concept of Mutual Funds	119
3.1: Savings Alternatives	41	6.6: Mutual Fund Schemes	122
3.2: Benefits of Savings	41	6.7: International Investment Avenues	125
3.3: Process of Management of Spendin	ng 43	6.8: Types of Digital Currency	129
3.4: Ways for Maintaining	-8	7.1: Types of Tax Planning	144
Financial Discipline	46	7.2: Steps for Tax Planning	145
4.1: Objectives of Investment	56	8.1: Exemption of Allowances	153
4.2: Types of Investment	57	9.1: Need for Insurance	174
4.3: Steps of Investment Process	59	9.2: Types of Life Insurance Policies	176
4.4: Types of Risks	67	9.3: Points to Consider when	
4.5: Measurement of Risk	69	Choosing a Health Plan	185
4.6: Classification of Portfolio	73	10.1: Coverage Options	195
4.7: Steps of Portfolio Formation	74	10.2: Types of Property Insurance	196
4.8: Portfolio Diversification	76	10.3: Different Kinds of	
5.1: Characteristics of Bonds	87	Credit Insurance	200
5.2: Characteristics of Real Estate	92	11.1: Retirement Planning Goals	214
5.3: Types of Real Estate	93	11.2: Process of Retirement Planning	217
5.4: Greenfield Investment	96	12.1: Features of Estate Planning	234
		12.2: Components of Estate Planning	235



List of Tables

2.1:	Amount of Investments in Different Years	26
2.2:	Future Value Interest Factor Table	27
2.3:	Calculation of Future Value	28
4.1:	Classification of Portfolio	73
6.1:	Different Types of Traded Commodities	114
7.1:	New Income Tax Slab for FY 2023-2024	141
8.1:	Tax Deductions List	156
8.2:	Difference between Tax Exemption and Tax Deduction	160
8.3:	New Regime Tax Rates	160
8.4:	Comparison of Tax Rates	161
8.5:	Calculation of Tax under Old and New Regime	161
8.6:	Comparison of Tax under Old and New Regime	163
8.7:	Calculation of Tax under Old and New Regime	164
8.8:	Difference between Tax Avoidance and Tax Exemption	164
8.9:	Tax Calculation	165
3.10:	Old Regime	166
3.11:	New Regime	166
9.1:	Overview of Types of Plan	177
9.2:	Health Insurance Plans	188
0.1:	Difference between Property Insurance and Life Insurance	197
11.1:	Pension Plan	218



List of Case Studies

1.1:	Personal Financial Goals and Strategies	11
1.2:	Sarah's Budgeting Challenge	17
2.1:	Understanding the Time Value of Money	24
2.2:	Applying Time Value of Money Techniques	35
3.1:	Effective Management of Spending	44
3.2:	Setting Alerts and Ensuring Adequate Funds for Fixed Commitments	48
4.1:	Exploring Various Types of Investments	58
4.2:	Building a Diversified Investment Portfolio	75
4.3:	The Power of Portfolio Diversification	77
5.1:	Investing in Gold Bonds for Portfolio Diversification	90
5.2:	Realizing Long-Term Wealth through Real Estate Investment	94
5.3:	Greenfield Investment vs. Brownfield Investment	
	in the Manufacturing Sector	99
	Utilizing Financial Derivatives for Risk Management	113
6.2:	Navigating the Commodity Market in India	118
6.3:	Maximizing Returns through Strategic Mutual Fund Investments	124
6.4:	Navigating the World of Digital Currency	131
7.1:	Navigating India's Tax Structure	146
8.1:	Leveraging Tax Exemptions for Effective Financial Planning	154
8.2:	Optimizing Tax Deductions for Comprehensive Financial Planning	158
9.1:	Making Informed Decisions with Life Insurance	182
9.2:	Safeguarding Health and Finances with Health Insurance	189
10.1:	Protecting Assets and Investments with Property Insurance	198
10.2:	Navigating Financial Risks with Credit Life Insurance	202
10.3:	Mitigating Professional Risks with Professional Liability Insurance	205
11.1:	Building a Secure Retirement through Strategic Planning	217
11.2:	Navigating Pension Plans for a Secure Retirement in India	221
12.1:	Enhancing Retirement Income with Reverse Mortgage	232
12.2:	Preserving Wealth and Legacy through Strategic Estate Planning	239



Syllabus

Unit-1: Introduction to Financial Planning

Financial goals, steps in financial planning, budgeting incomes and payments, time value of money. Introduction to savings, benefits, management of spending & financial discipline, setting alerts and maintaining sufficient funds for fixed commitments.

Unit-2: Investment Planning

Process and objectives of investment, concept and measurement of return & risk for various asset classes, measurement of portfolio risk and return, diversification & portfolio formation. Gold bond; Real estate; Investment in greenfield and brownfield projects; Investment in fixed income instruments, financial derivatives & commodity market in India. Mutual fund Schemes; International investment avenues. Currency derivatives and digital currency.

Unit-3 Personal Tax Planning

Tax structure in India for personal taxation, scope of personal tax planning, exemptions and deductions available to individuals under different heads of income and gross total income. Comparison of benefits - Special provision u/s 115 BAC vis-a-vis General Provisions of the Income-tax Act, 1961, tax avoidance versus tax evasion.

Unit-4 Insurance Planning

Need for insurance. Life insurance, health insurance, property insurance, credit life insurance and professional liability insurance

Unit-5 Retirement Benefits Planning

Retirement planning goals, process of retirement planning, Pension plans available in India, Reverse mortgage, Estate planning.

About the Book

"Personal Financial Planning" is a comprehensive guide that aligns with the latest guidelines issued by the University of Delhi. Tailored to cover the entire syllabus, this book serves as an indispensable resource for students seeking a thorough understanding of personal finance. It delves into key aspects such as budgeting, investment strategies, risk management, and financial goal setting. With its upto-date information and adherence to university guidelines, "Personal Financial Planning" is designed to empower students with the knowledge and skills needed to navigate the complex landscape of personal finance successfully. Whether you're a student or an enthusiast eager to enhance your financial literacy, this book is a reliable and up-to-date reference that ensures a comprehensive grasp of the subject matter.



Salient Features

- 1. **Story Bites:** Learn about finances through cool and interesting stories.
- 2. **Brain Booster Activities:** Fun challenges to flex the brain muscles.
- 3. Case Studies: Helps in understanding various hypothetical situations.
- 4. **Convo Corner:** Gives the summarised form of the lesson.
- 5. **Knowledge Quest:** Adventurous quest to tackle conceptual questions.
- 6. Scenario Queries: Get ready to tackle tricky, real-life money problems.

This book's diverse set of features is carefully crafted to cater to different learning styles and ensures a holistic and engaging learning experience for students pursuing personal financial planning studies.

About the Author

Ms. Shalu Garg is a dedicated academic and Assistant Professor at the University of Delhi. She started her educational journey with Graduation at Lakshmi Bai College and later pursued her Post Graduation at the Department of Commerce, University of Delhi. With a passion for teaching, she began her career at Guru Gobind Singh Indraprastha University and went on to teach at esteemed institutions of University of Delhi like Satyawati College and Lakshmi Bai College. Beyond teaching, she has contributed seven published lessons in collaboration with the Department of Distance and



Continuing Education at the University of Delhi, emphasizing her commitment to accessible education. Ms. Shalu Garg's impressive academic background, teaching experience, and scholarly contributions make her a significant figure in the field of education.



Sultan Chand & Sons

Publishers of Standard Educational Textbooks

23 Daryaganj, New Delhi-110002

Phones : 011-23281876, 23277843, 23266105

Email : sultanchand74@yahoo.com info@sultanchandandsons.com Website : sultanchandandsons.com



