

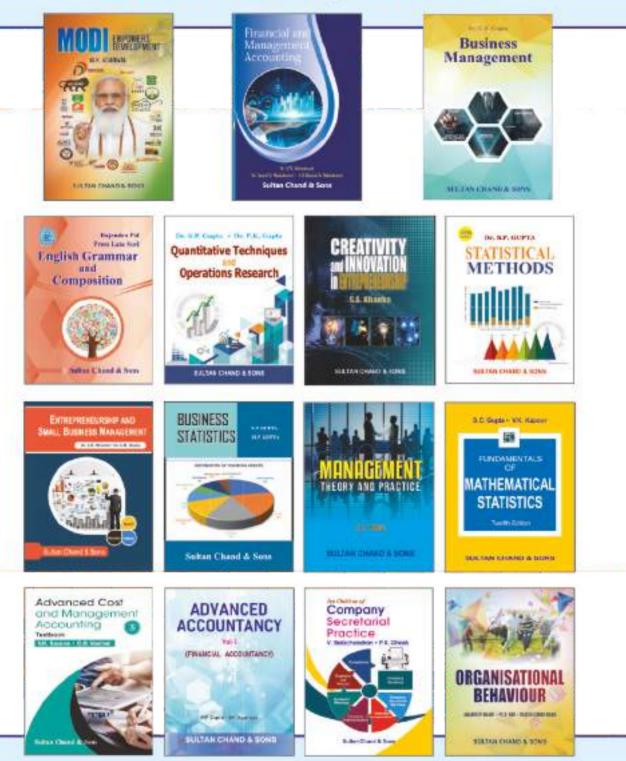


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Elements of Financial Management (B.Com.)	Maheshwari SN	181	12 (2019)	350
Entrepreneurial Development	Gupta CB & Srinivasan NP	174	2020	350
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Human Resource Management	Prasad LM	858	4 (2017)	485
Human Resources Development	Tripathi PC	233	7 (2013)	450
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Management Theory & Practice	Gupta CB	158	21 (2022)	570
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Mittal Alka & Gupta SL	Principles of Insurance & Risk Management	1066	3 (2013)	350
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L.M. Prasad

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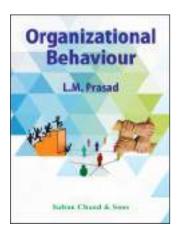
Pages: xvi + 536

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Organizational Behaviour

L.M. Prasad



Contents

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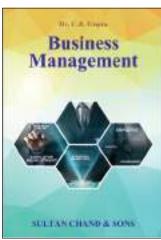
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Business Management

Dr. C.B. Gupta



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• Wanagement mormation System

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Edition: 15th, 2018	Pages: xxxii + 570	ISBN: 978-93-5161-131-8 (TC 159)	MRP: ₹ 495.00
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Entrepreneurial Development

Dr. C.B. Gupta • Dr. N.P. Srinivasan

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Edition: 2020

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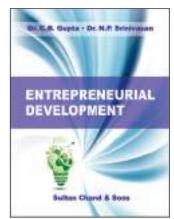
Part II – Project Identification and Classification • Project Formulation • Project Design and Network Analysis • Project Appraisal • Financial Analysis • Social Cost Benefit Analysis • Factory Design and Layout.

Part III – Steps for Starting a Small Industry • Selection of Types of Organisation • Incentives and Subsidies • Exports and Imports • Sources of Project Finance • Institutional Finance to Entrepreneurs.

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ISBN: 978-93-5161-132-5 (TC 174) MRP: ₹ 350.00



Human Resource Management (Text & Cases)

C.B. Gupta

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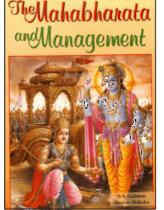
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The Mahabharata and Management

S.S. Gulshan • Mahatma Devesh Bhikshu



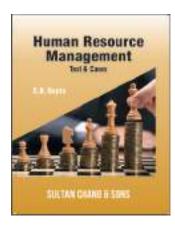
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- Part 10: Business and its Management

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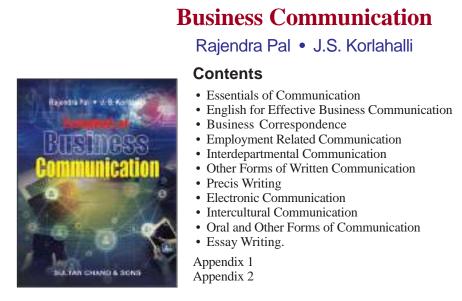


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 Edition: 13th, 2011
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Basic Financial Management

Dr. R.P. Rustagi

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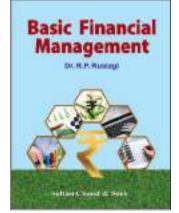
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Text & Cases

Dr. C.B. Gupta • Dr. N. Rajan Nair

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Part III: Pricing (Capturing Value) – Price Mix.

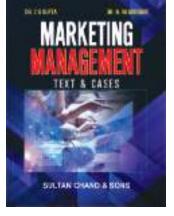
Part IV: Distribution (Delivering Value) – Channels of Distribution • Physical Distribution of Goods.

Part V: Promotion (Communicating Value) – Promotion Mix • Advertising • Personal Selling • Sales Promotion, Publicity and Public Relations.

Part VI: Marketing and Society – Consumer Protection in India • Marketing of Services • Rural Marketing • Strategic Marketing • Recent Issues and Developments in Marketing.

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Dinkar Pagare

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ISBN: 978-93-5161-121-9 (TC 187)

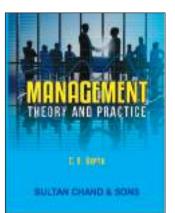
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Management: Theory and Practice

C.B. Gupta



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- Organisation Development Organisation Charts and Manuals
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• Management in Future • Modern Management Techniques • The Entrepreneurship Development.

Some Syllabi on Management • Select Bibliography • Subject Index.

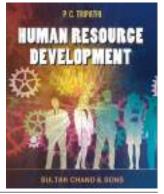
Edition: 21st.	2022 Pa	ages: xxxii + 896	ISBN: 978-93-5161-093-9 (TC 158)	MRP: ₹ 570.00
	1011		10014.010.0000101.000001		

Human Resource Development

P.C. Tripathi

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ISBN: 978-81-8054-885-7 (TC 233)

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Business Organisation and Management

C.B. Gupta

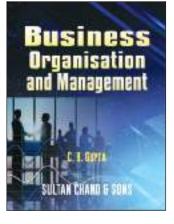
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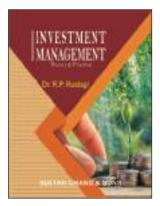
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Edition: 17th. 2019

Pages: xxiv + 696	ISBN: 978-93-5161-136-3 (TC 169)	MRP: ₹ 450.00

Investment Management (Theory & Practice) Dr. R.P. Rustagi



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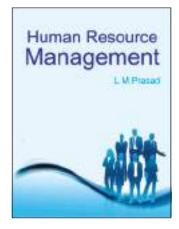
Edition: 11th, 2021

Management



Human Resource Management

L.M. Prasad



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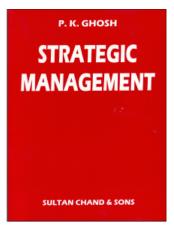
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Strategic Management

P.K. Ghosh

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Pages: xxiv + 676

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Management



Elements of Financial Management

Dr. S.N. Maheshwari

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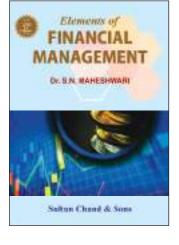
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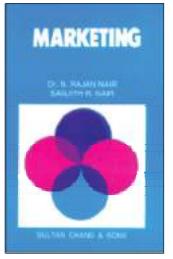


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Marketing

Dr. N. Rajan Nair • Sanjith R. Nair





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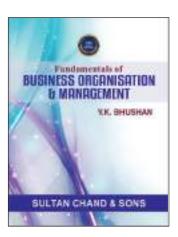
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Fundamentals of Business Organisation & Management

Y.K. Bhushan



Part One: Business System Part Two: Ownership of Business Firms Part Three: Company Management Part Four: Principles of Management Part Five: Production Function of Management Part Six: Human Resource Function of Management Part Seven: Marketing Function of Management Part Eight: Financial Function of Management Part Nine: Business and its Environment Supplement

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Business Environment

Dr. P.K. Ghosh

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- Business Environment Dynamics and Specificity
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- Changing Business Perspective An Overview
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- Macro Economic Environment Structural Aspects
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Financial Management: Principles & Practice

Dr. S.N. Maheshwari

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Section B: Financial Analysis – Financial Statements: Analysis and Interpretation • Ratio Analysis • Funds Flow Analysis • Cash flow Analysis.

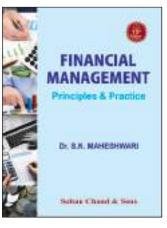
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Edition: 15th, 2019	Pages: xxviii + 1606	SBN: 978-93-5161-142-4 (TC 178)	MRP: ₹ 750.00
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Principles of Management

Dinkar Pagare

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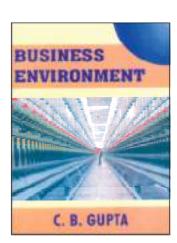
Introductory • Evolution of Management Thought and Practice • Schools of Management • Scientific Management • Fayol's Theory of Management • Hawthorne Experiments • Nature and Importance of Planning • Process of Planning • Decision-Making • Methods of Planning • Nature and Importance of Organization • Organization Theory • Types of Organization • Assignment of Responsibility and Delegation of Authority • Informal Groups Within formal Organization • Role of Communication in Management • Methods of Communication • Nature and Functions of Personnel Management • Personnel Planning • Recruitment • Selection • Types and Techniques of Training • Motivation • Job Design, Job Analysis, and Job Evaluation • Personnel Compensation and Methods of Wage Payment • Directing Function of Management • Directing Function – Leadership • Nature and Process of Control • Control Devices • Coordination • Business Objectives and Social Responsibilities.

<i>Edition:</i> 6th, 2018 <i>Pages:</i> xx + 412	ISBN: 978-93-5161-120-2 (TC 199)	MRP: ₹ 300.00
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Business Environment

C.B. Gupta



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	1 4900. XX . 010		MIN . C 000.00

Strategic Management

L.M. Prasad

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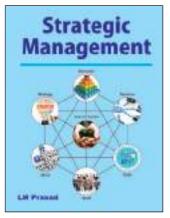
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Edition: 17th, 2020

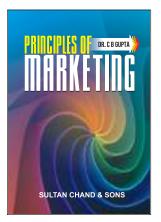
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ISBN: 978-93-5161-159-2 (TC 404)

MRP: ₹ 560.00

Principles of Marketing

Dr. C.B. Gupta



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Edition: 4th, 2019

MRP: ₹ 275.00

Management **Principles & Practice**

C.B. Gupta

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Appendix: Cases in Management.

Edition: 3rd, 2012

C.B.Gupta

MANAGEMENT Principles and Practice

Sultan Chand & Sons

Pages: xvi + 438

ISBN: 978-81-8054-888-8 (TC-1172)

MRP: ₹ 350.00

Foreign Exchange & Risk Management

C. Jeevanandam

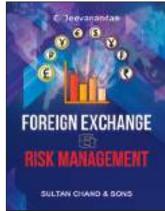
Contents

Section A: Framework of Foreign Exchange – Introduction • Foreign Exchange Regulations • Balance of Payments • International Monetary Systems • Exchange Rate Determination • International Monetary Fund.

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Management Information Systems

L.M. Prasad • Usha Prasad

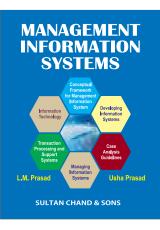
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Part I: Conceptual Framework for Management Information System – An Overview of Management Information Systems • Information and System Concepts • Organisation and Information Systems.

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Part III: Developing Information Systems – Planning for Information Systems • Approaches for System Development • System Analysis and Design System Implementation and Maintenance.

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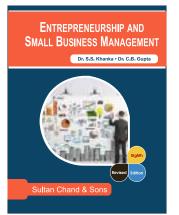
Part V: Managing Information Systems - Managing Information Systems Resources • Controls in Information Systems • Information Security • Audit of Information Systems.

Appendix: Case Analysis Guidelines • Glossary • Subject Index.

<i>Edition:</i> 2nd, 2010 <i>Pages: xvi</i> + 650 ISBN: 978-81-8054-814-7 (TC 90	2) MRP: ₹ 375.00
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Entrepreneurship and Small Business Management

Dr. S.S. Khanka • Dr. C.B. Gupta



Contents

Part I: Entrepreneur and Entrepreneurship • Women Entrepreneurship • Tourism Entrepreneurship • Rural Entrepreneurship • Social Entrepreneurship • Entrepreneurship Development Programmes (EDPs) • Entrepreneurial Motivation.

Part II: Business: Its Nature and Scope • Micro, Small and Medium Enterprises (MSMEs) • Establishing a Micro and Small Enterprise (Steps in Setting up a Business Venture) • Small Enterprises (MSMEs) in International Business• Family Business in India • Start-ups.

Part III: Business Incubators, Accelerators and Angel Investors • Forms of Ownership • Financing of Small Business • Lease Financing and Hire-Purchase • Management Process in Small Business • Working Capital Management • Purchasing and Inventory Management • Production and Operations Management • Issues in Small Business Marketing • Human

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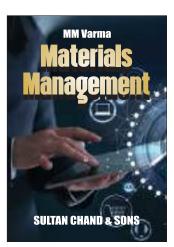
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Management



Materials Management

M.M. Varma



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- Materials Management in India Evaluation of Materials Management.

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CONCEPTS AND PRACTICES

Dr. C.B. GUPTA

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Edition: 4th, 2001	Pages: xxiv + 520	ISBN: 978-81-8054-713-3 (TC 242)	MRP: ₹ 325.00

Management: Concepts and Practices

Dr. C.B. Gupta

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Unit III: Organising and Staffing – Nature and Process of Organising • Authority and Responsibility Relationships • Delegation and Decentralisation

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Unit VII: Case Studies • Select Bibliography • Questions Papers of BBA Examinations of GGS Indraprastha University.

Examinations of 005 h	iuraprasula Oniversity.		
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Advertising and Sales Promotion Management

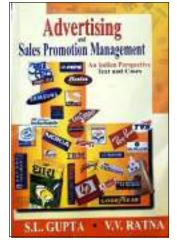
An Indian Perspective: Text and Cases

S.L. Gupta • V.V. Ratna

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Section I: Advertising – Introduction • Historical Perspective of Advertising • Types of Advertising • The Advertising Agency • Types of Media • Markets Analysis: Segmentation and Targeting • Market Analysis: Family Life Cycle and Life Style Marketing • Perception, Learning and Diffusion Process of Communication • Creative Execution • Media Selection, Planning and Scheduling • Creativity in Advertising • Advertising Budget • Direct Marketing and Customer Satisfaction • Role of Strategies in Marketing Communication Process • Internet as an Emerging Advertising Medium • Publicity and Public Relations • Advertising Research.

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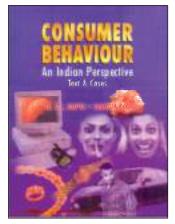
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Consumer Behaviour

An Indian Perspective: Text & Cases

Dr. S.L. Gupta • Sumitra Pal

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Understanding Consumer Behaviour • Consumer Research • Market Segmentation • Consumer Needs and Motivation • Consumer Personality • Consumer Perception • The Process of Learning and Memory • Nature of Consumer Attitudes • Models of Consumer Behaviour • Group Dynamics and Consumer Reference Groups • Communication, Advertising and Consumer Buying Behaviour • The Family and Life Style Marketing • Social Class and Consumer Behaviour • Culture, Sub-Culture and Cross Culture • The Process of Innovations and Diffusion of Innovation • Consumer Behaviour as a Decision Process • Maintaining Consumer Satisfaction • Consumerism and Public Policy Issues • Organisational Buyer Behaviour. Appendices • Glossary.

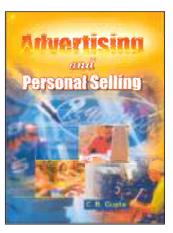
Edition: 2nd, 2011

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Advertising and Personal Selling

C.B. Gupta



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Section B: Personal Selling

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Personnel Management and Industrial Relations

P.C. Tripathi

• Employee Discipline

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Industrial Disputes in India

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• Test Yourself (Objective Type

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Questions)

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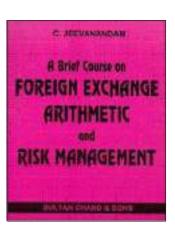
C. Jeevanandam

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Appendix: Currencies and their Abbreviations (ISO Code).



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Alka Mittal • S.L. Gupta

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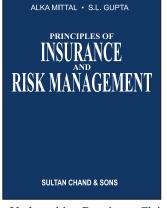
Unit 3: Life Insurance – Introduction to Life Insurance • Risk Classification and Life Insurance • Life Insurance Policy Conditions • Life Insurance, Tax Laws and Stamp Duties • Life Insurance Products • Insurance Organisations • Group, Health, Social Insurance and Reinsurance • Settlement of Life Insurance Claims and Underwriting.

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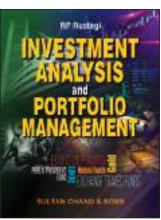
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Investment Analysis and Portfolio Management

R.P. Rustagi



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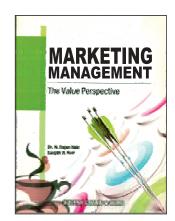
Marketing Management The Value Perspective

Dr. N. Rajan Nair • R. Sanjith Nair

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• Creating Value for Services (Marketing of Services) • Value Creation for Rural Markets • Global Marketing • Value Sustenance's – Customer Relationship Management.

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Creativity and Innovation in Entrepreneurship

S.S. Khanka

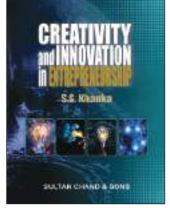
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Section II: Creativity – Introduction to Creativity • Creative Tools and Techniques • Entrepreneurial Creativity.

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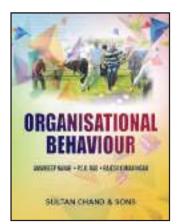
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Organisational Behaviour

Amandeep Nahar • P.C.K. Rao • Rajesh Kumar Nigah



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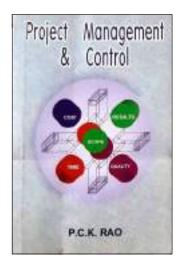
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P.C.K. Rao



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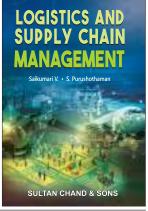
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Logistics and Supply Chain Management

Saikumari V. • S. Purushothaman

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Management



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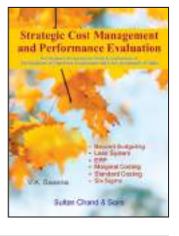
Strategic Cost Management and Performance Evaluation

V.K. Saxena

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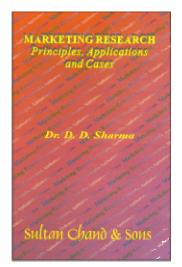
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Principles, Applications and Cases

Dr. D.D. Sharma



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Part III – Miscellaneous Issues: Ethical Issues in Marketing Research • Future of Marketing Research.

Part IV – Cases: Appendices.

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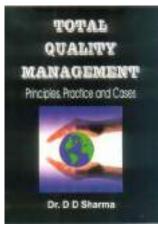


Total Quality Management

Principles, Practice and Cases

Dr. D.D. Sharma

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Glossary of Terms • Case Studies of Indian Companies • Bibliography.

<i>Edition:</i> 2nd, 2004 <i>Pages: xxiv</i> + 1060	ISBN: 978-81-8054-575-7 (TC 226)	MRP: ₹ 475.00
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Securities Law & Market Operation

Dr. P. Sudha

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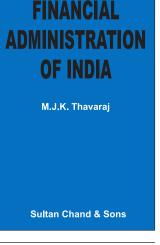


Financial Administration of India

M.J.K. Thavaraj

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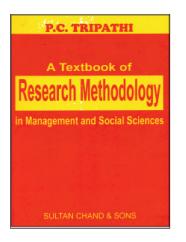
Pages: xviii + 754

ISBN: 978-81-8054-071-5 (TC 451)

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A Textbook of Research Methodology in Management and Social Sciences

P.C. Tripathi



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Indian Financial System

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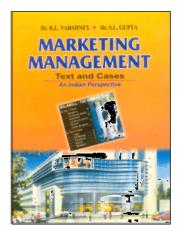
Marketing Management Text and Cases – An Indian Perspective Dr. R.L. Varshney • Dr. S.L. Gupta

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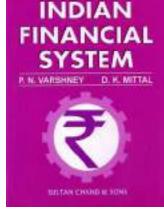
- Understanding the Marketing Concepts
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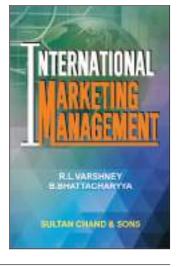
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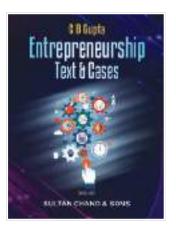
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MRP: ₹ 625.00

Entrepreneurship – Text & Cases

C.B. Gupta



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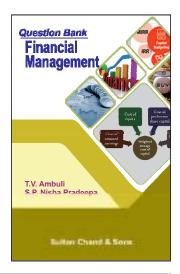
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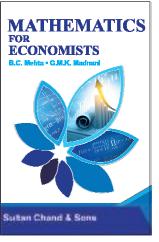
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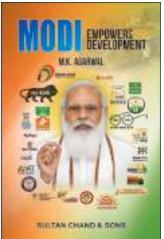
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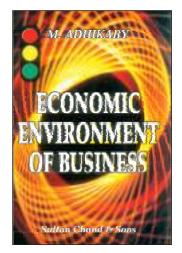
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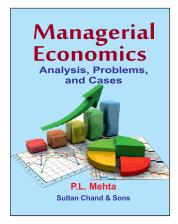
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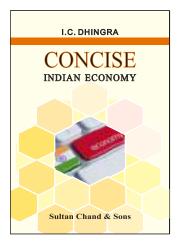
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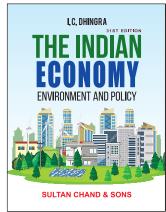
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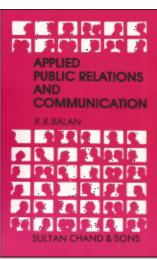
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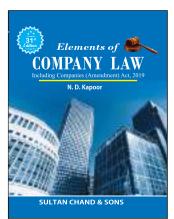


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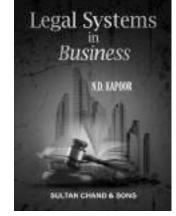
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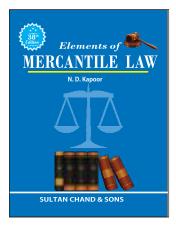
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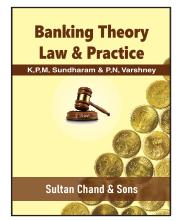
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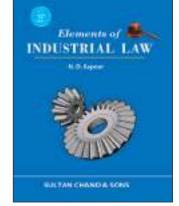
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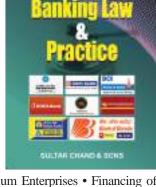
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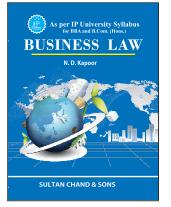
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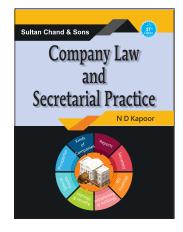
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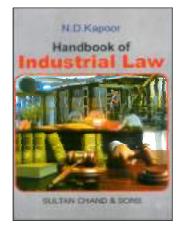
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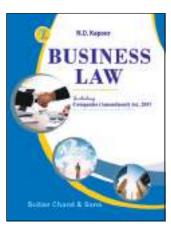
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Section B – Goods and Services Tax: Introduction to GST • Framework of GST - Definitions • Scope, Time and Value of Supply • Input Tax Credit • Registration • Tax Invoice, Credit and Debit Notes • Accounts and Records • Returns • Payment of Tax• Refunds • Assessment and Audit • Inspection, Search, Seizure and Arrest • Demands and Recovery • Advance Ruling • Appeals and Revision • Offences and Penalties • Integrated Goods and Services Tax Act, 2017 [IGST] • Union Territory Goods and Services Tax Act, 2017 • Goods and Services Tax (Compensation to States) Act, 2017 • Practical Aspects under GST Law • Tax Planning under GST.

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of Goods • Special Provisions for Detection and Prevention of Illegal Import and Export • Valuation of Goods Under Customs Act • Exemption from Duty • Refund of Customs Duty & Advance Ruling • Clearance of Import Goods • Clearance of Export Goods • Warehousing • Customs Duty Drawback • Baggage, Postal Articles and Stores • Search, Seizure Arrest and Confiscation of Goods • Adjudication and Appeals • Offences and Prosecutions.

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Section E - Quiz and Practical Questions with Key: QUIZ on GST and Customs Law • Practical Problems & Key Under Customs Law • Problems and Key Under GST Law.

Edition:	18th,	2019
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Indirect

Taxation

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V. Balachandran

Pages: xxx + 394

ISBN: 978-93-5161-140-0 (TC 249)

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V. Balachandran • P.K. Ghosh

Contents

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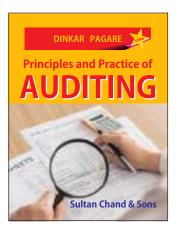


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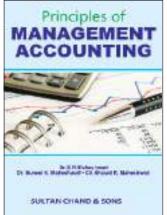
 Edition: 13th, 2020
 Pages: xxiv + 376
 ISBN: 978-93-5161-170-7 (TC 101)
 MRP: ₹ 390.00

Principles of Management Accounting

Dr. S.N. Maheshwari

Dr. Suneel K. Maheshwari • CA Sharad K. Maheshwari





Section A: Fundamentals – Management Accounting: Nature and Scope; • Financial Accounting Principles; • Basic Cost Concepts; • Activity Based Costing.

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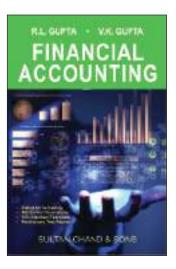
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Financial Accounting

R.L. Gupta • V.K. Gupta

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Vol. I: Text Cum Assignment – Accounting : Introduction • Accounting Concepts and Conventions • Basic Accounting Process (Five Units) • Capital and Revenue Items and Final Accounts • Rectification of Errors • Bank Reconciliation Statement • Depreciation Accounting • Reserves and Provisions • Branch Accounts • Departmental Accounting • Single Entry System • Receipts & Payments Accounts & Income & Expenditure Account • Fire Insurance Claims • Hire-Purchase Accounts • Instalment-Purchase Accounts • Partnership Account: Introduction • Partnership Account: Admission • Partnership Account: Retirement or Death of a Partner • Partnership Account: Dissolution • Partnership Account: Piecemeal Distribution • Partnership Account: Amalgamation and Sale of Firms.

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ISBN: 978-81-8054-732-4 (TC 031)

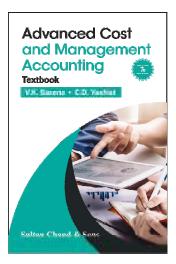
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V.K. Saxena • C.D. Vashist

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Overview of Cost Accounting Concepts and Practices • Materials • Labour • Overheads • Cost Book – Keeping • Job Costing, Unit Costing and Contract Costing • Process Costing • Service Costing • Joint Product and By – Products • Marginal Costing and Cost-Volume-Profit Analysis • Short-Term Decision Making • Budgetary Control • Standard Costing • Uniform Costing and Inter-Firm Comparison • Use of Costs in Pricing Decisions • Miscellaneous Topics • Inflation Accounting • Human Resource Accounting • Mathematical/Statistical Applications to Managerial Problems • Capital Budgeting and Return on Investment • Activity-based Costing and Activity-based Management • Emerging Concept in Management Accounting • Inventory Management. Appendices • Index.



Accountancy

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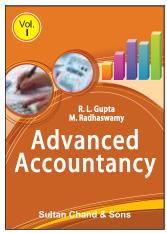
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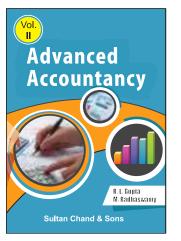
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M.N. Arora

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- Job and Contract Costing
- · Process Costing

- Operating Costing
- Reconciliation of Cost and Financial Accounts
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Dr. S.N. Maheshwari

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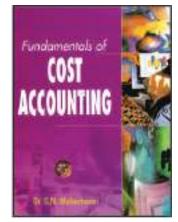
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• Labour Cost Control • Labour Remuneration • Direct Expenses

• Overheads: General • Overheads: Distribution • Single, unit or Output Costing • Job & Batch Costing • Contract Costing • Process Costing • Operation Costing • Operating or Service – Costing • Non-Integral System of Accounting • Integral System of Accounting • Reconciliation of Cost and Financial Account.

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Section C: Budgetary Control & Performance Measurement • Standard Costing • Variance Analysis • Marginal Costing and Profit Planning • Decisions Involving Alternative Choices.



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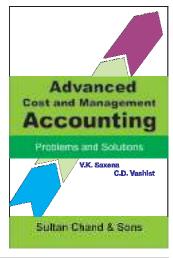
Problems & Solutions

V.K. Saxena • C.D. Vashist

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Pages: xxiv + 1366

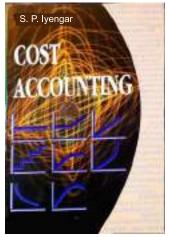
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Cost Accounting

S.P. lyengar





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Section C – Methods of Costing: Job Costing • Contract Costing • Process Costing • Joint Product and By-Product Costing • Unit Costing • Operating Costing • Operation Costing.

Section D – Cost Book Keeping: Cost Book Keeping and Reconciliation of Cost and Financial Accounts • Integral Accounting.

Section E – Miscellaneous: Uniform Costing • Cost Audit • Mechanisation of Cost Accounting.

Section F – Management Accounting: Nature and Scope of Management Accounting.

Section G – Information for Profit Planning and Decision Making: Marginal Costing • Cost – Volume – Profit Analysis • Managerial Decision making.

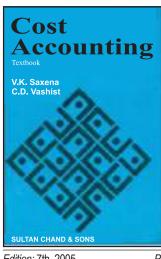
Section H – Information for Planning and Control: Budgetary Control • Responsibility Accounting • Standard Costing • Cost Control and Cost Reduction • Managerial Reporting • Exercises.

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V.K. Saxena • C.D. Vashist



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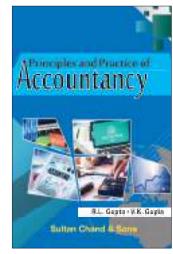
R.L. Gupta • V.K. Gupta

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Part VIII: Solved Question Papers - Solved University Question Papers • University of Delhi, B.Com. (2018) Question Paper.

<i>Edition:</i> 14th, 2019 <i>Pages: xvi</i> + 1334	SBN: 978-93-5161-147-9 (TC 036)	MRP: ₹ 695.00
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Financial and Management Accounting

Dr. S.N. Maheshwari

Dr. Suneel K. Maheshwari • CA Sharad K. Maheshwari

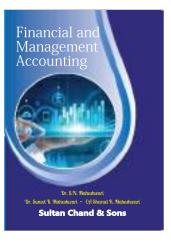
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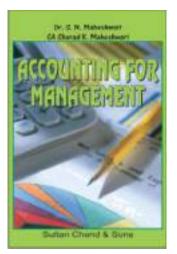
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Accounting for Management

Dr. S.N. Maheshwari • CA Sharad K. Maheshwari



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• Miscellaneous Concepts.

Part - IV: Suggested Answers

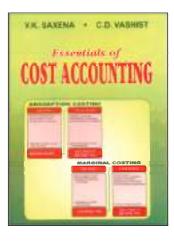
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Essentials of Cost Accounting

V.K. Saxena • C.D. Vashist

Contents



Overview of Cost Accounting Concepts and Practices • Materials • Labour • Direct Expenses • Overheads • Job Costing and Batch Costing • Single or Output Costing • Contract Costing • Process Costing • Service Costing • Joint Products and By-Products • Cost Book-keeping • Reconciliation of Cost & Financial Accounts • Uniform Costing inter-firm Comparison • Marginal/Variable Costing and Cost-Volume-Profit Analysis • Budgetary Control • Standard Costing • Multiple-Choice Questions • Short Questions.

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Cost Accounting Problems & Solutions

V.K. Saxena • C.D. Vashist

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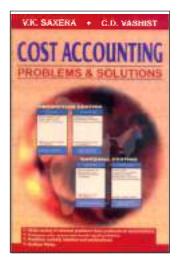
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Appendix A – Problems from Recent Examinations.

Appendix B – Preparing for Professional Examinations.



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Accountancy

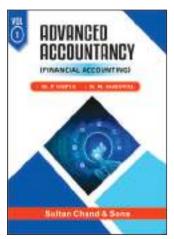


Advanced Accountancy – Vol. 1 (Financial Accounting)

M.P. Gupta • B.M. Aggarwal

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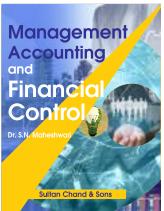
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Management Accounting and Financial Control





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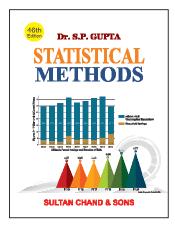
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Dr. S.P. Gupta



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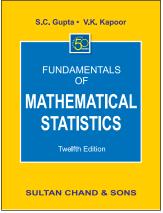
Edition: 46th, 2021 Pages: xxiv + 1,404 ISBN: 978-93-5161-176-9 (TC 506) MRP: ₹ 695.00

Fundamentals of Mathematical Statistics

S.C. Gupta • V.K. Kapoor

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S.C. Gupta • V.K. Kapoor

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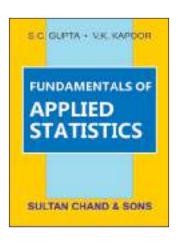
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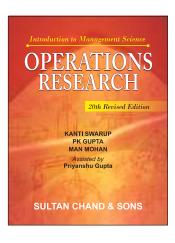
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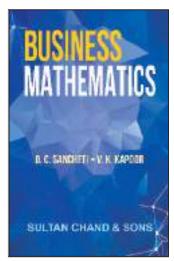
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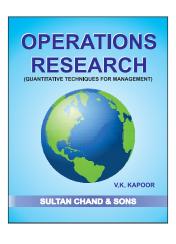
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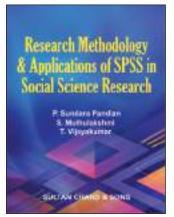
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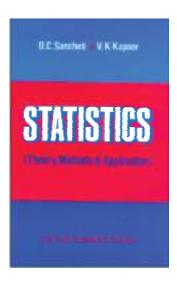


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Dr. S.P. Gupta • Dr. P.K. Gupta

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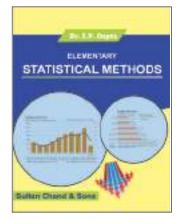
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Appendix Symbols Abbreviation and Formulae **Statistical Tables**



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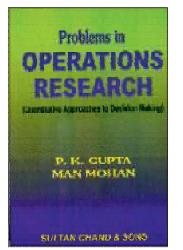
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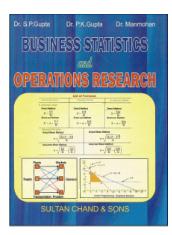




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Dr. S.P. Gupta • Dr. P.K. Gupta • Dr. Man Mohan

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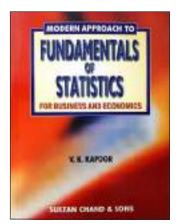
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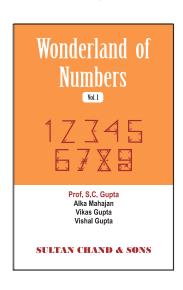


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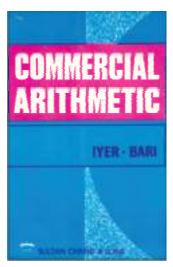
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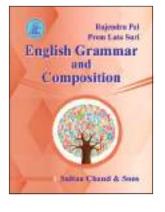


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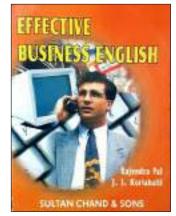
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