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Business Environment (MBA, BBA, BBM, All India)	Gupta CB	1047	10 (2017)	500
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Business Management (B.Com Madras)	Gupta CB	159	15 (2018)	495
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Consumer Behaviour	Gupta SL & Pal Sumitra	849	2 (2011)	400
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Elements of Financial Management (B.Com.)	Maheshwari SN	181	12 (2019)	350
Entrepreneurial Development	Gupta CB & Srinivasan NP	174	2020	350
Entrepreneurship – Text and Cases	Gupta CB	1234	3 (2022)	400
Entrepreneurship & Small Business Management	Khanka SS & Gupta CB	176	8 (2022)	350
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Foreign Exchange Arithmetic	Jeevanandam C		17 (2016)	160
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Human Resource Management	Prasad LM	858	4 (2017)	485
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International Marketing Management	Varshney RL & Bhattacharya B	247		625
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Investment Management Theory & Practice	Rustagi RP	1058	11 (2021)	395
Logistics and Supply Chain Management	Saikumari V & Purushothaman S	1254	1 (2022)	250
Mahabharat & Management	Gulshan SS &	790	1 (2013)	450
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Management Concepts & Practice	Gupta CB	157	14 (2014)	350
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Management Theory & Practice	Gupta CB	158	21 (2022)	570
Management: Principles and Practice	Gupta CB	1172	3 (2012)	350
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Marketing Management	Gupta SL & Varshney RL	822	3 (2005)	550
Marketing Management – Value Approach	Nair Rajan N & Nair Sanjith R	1201	1 (2013)	350
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Marketing Research	Sharma DD	224	2 (1999)	325
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Strategic Management – Text & Cases	Ghosh PK	853	14 (2014)	400
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Financial Services	Anbarasu D Joseph, Boominathan VK, Manoharan P & Gnanaraj G	963	3 (2007)	295
The Indian Economy: Environment & Policy	Dhingra IC	379	31 (2022)	680
Indian Economy	Dhingra IC	1165	2 (2019)	260
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Managerial Economics: Text, Problems & Cases	Varshney RL & Maheshwari KL		22 (2014)	550
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Cost Accounting	Arora MN	1	5 (2007)	125



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Essentials of Cost Accounting	Saxena VK & Vashist CD	1098	2 (2011)	350
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Statistics: Theory, Methods & Application	Sancheti DC & Kapoor VK	555	7 (2010)	525
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195



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Maheshwari SN	Financial Management – Principles & Practice	178	15 (2019)	750
Maheshwari SN	Elements of Financial Management (B.Com.)	181	12 (2019)	350
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Maheshwari SN, Maheshwari Suneel K. & Maheshwari Sharad K.	Financial & Management Accounting	825	6 (2022)	500
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Mehta PL	Managerial Economics: Analysis, Problems & Cases	411	21 (2016)	510
Mittal Alka & Gupta SL	Principles of Insurance & Risk Management	1066	3 (2013)	350
Mittal DK & Varshney PN	Indian Financial System	246	2015	650
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Nair Rajan N & Nair Sanjith R	Marketing Management – Value Approach	1201	1 (2013)	350
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MBA, M.Com., PGDBM & other PG Courses Catalogue 2022

5 A 3
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Author(s)	Book Title	TC	Edition (Year)	Price (₹)
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Pagare Dinkar	Principles of Management	199	6 (2018)	300
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Pal Rajendra & Korlahalli JS	Essentials of Business Communication (All Courses)	212	13 (2011)	520
Pal Rajendra & Suri Prem Lata	English Grammar & Composition	719	22 (2022)	595
Prasad LM	Principles & Practice of Management	209	10 (2020)	495
Prasad LM	Organisational Behaviour	211	6 (2019)	500
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Prasad LM	Strategic Management	1147	7 (2018)	370
Prasad LM & Prasad Usha	Management Information System (M.Com., MBA)	902	2 (2010)	375
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Rustagi RP	Basic Financial Management (B.Com.)	1151	9 (2019)	350
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Sancheti DC & Kapoor VK	Statistics: Theory, Methods & Application	555	7 (2010)	525
Sancheti DC & Kapoor VK	Business Mathematics (All Courses)	552	11 (2011)	595
Saxena VK	Strategic Cost Management and Performance Evaluation	30	1 (2020)	700
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Saxena VK & Vashist CD	Advanced Cost & Management Accounting – Probs & Solns	115	19 (2006)	675
Saxena VK & Vashist CD	Cost Accounting – Textbook	111	7 (2005)	650
Saxena VK & Vashist CD	Essentials of Cost Accounting	1098	2 (2011)	350
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Tripathi PC, Gupta CB & Kapoor ND	Industrial Relations and Labour Laws	1162	6 (2020)	495
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Varshney RL & Maheshwari KL	Managerial Economics: Text, Problems & Cases	454	22 (2014)	550



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L.M. Prasad

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Part I: Conceptual Framework of Management – Introduction to Management • Development of Management Thought • Management Challenges and Opportunities • Social Responsibility and Ethics

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Part III: Organizing – Fundamentals of Organizing • Power and Authority • Conflict and Coordination • Organizational Change

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Part VI: Controlling – Fundamentals of Controlling • Control Techniques

Part VII: Management Practices – Management Practices of Prominent Countries and Business Leaders

Appendices • Glossary • Subject Index.

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10

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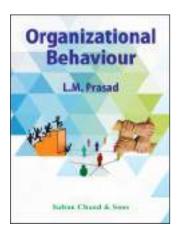
Pages: xvi + 536

ISBN: 978-93-5161-181-3 (TC 209)

MRP: ₹ 495.00

Organizational Behaviour

L.M. Prasad



Contents

Part I: Conceptual Framework for Organizational Behaviour – Introduction to Organizational Behaviour.

Part II: Foundations of Individual Behaviour – Nature of Human Behaviour
Personality • Perception • Learning • Attitudes and Values • Emotional Intelligence • Motivation: Concepts and Theories • Motivation: Applications
Individual Decision Making.

Part III: Foundations of Group Behaviour – Interpersonal Behaviour
Group Dynamics • Work Teams • Power and Politics • Leadership
Communication • Conflict Management.

Part IV: Organization Systems – Design of Organization Structure • Organizational Culture • Organizational Change and Stress Management.

Appendix 1 • Appendix 2 • Glossary • Index.

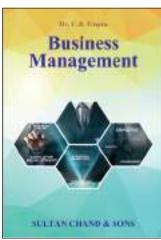
Edition:	6th,	2019	

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Business Management

Dr. C.B. Gupta



Contents

Unit I: Introduction – Nature and Scope of Management • Management Process, Functions and Principles • Evolution of Management Thought • Social Responsibility and Ethics.

Unit II: Planning and Decision-making – Nature and Process of Planning
Methods and Types of Plans
Forecasting and Decision-making
Management Information System.

• Wanagement mormation System

Unit III: Organising – Nature and Process of Organising • Organisation Theory & Behaviour • Departmentation • Span of Management • Authority and Responsibility • Delegation and Decentralisation • Types of Organisation Structure • Groups in Organisation • Organisation Charts and Manuals.

Unit IV: Staffing – Nature and Scope of Staffing • Recruitment, Selection and Training • Performance Appraisal and Promotion • Job Analysis and Job Evaluation.

Unit V: Directing – Nature and Scope of Directing • Supervision • Motivation and Morale • Leadership • Communication.

Unit VI: Control and Coordination – Nature and Process of Controlling • Techniques of Managerial Control • Coordination – The Essence of Management • Techniques of Management

Case Studies • Selected Bibliography • Objective Type Questions • Model Question Papers

Edition: 15th, 2018	Pages: xxxii + 570	ISBN: 978-93-5161-131-8 (TC 159)	MRP: ₹ 495.00
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Entrepreneurial Development

Dr. C.B. Gupta • Dr. N.P. Srinivasan

Contents

Edition: 2020

Part I – Entrepreneurial Culture and Structure • Competing Theories of Entrepreneurship • Entrepreneurial Traits and Types • Entrepreneurial Motivation • Establishing Entrepreneurial Systems.

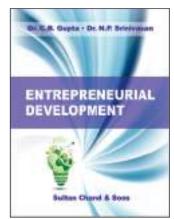
Part II – Project Identification and Classification • Project Formulation • Project Design and Network Analysis • Project Appraisal • Financial Analysis • Social Cost Benefit Analysis • Factory Design and Layout.

Part III – Steps for Starting a Small Industry • Selection of Types of Organisation • Incentives and Subsidies • Exports and Imports • Sources of Project Finance • Institutional Finance to Entrepreneurs.

Part IV – Institutions Assisting Entrepreneurs • Innovation and Entrepreneurship • Intrapreneurship or Corporate Venturing • Intellectual Property.

Part V – Appendix I: Case Studies of Start Up Entrepreneurs • Appendix II: Objective Type Questions.

Pages: xxxii + 424



12

ISBN: 978-93-5161-132-5 (TC 174) MRP: ₹ 350.00



Human Resource Management (Text & Cases)

C.B. Gupta

Contents

Part I: Introduction to HRM – Nature and Scope of HRM • Organising the HRF • Strategic HRM • Human Resource Policies.

Part II: Acquiring Human Resources – Human Resource Planning • Job Analysis & Job Design • Recruitment and Selection • Placement, Induction and Socialisation

Part III: Developing Human Resources – Employee Training • Executive Development • Career Planning and Development • Human Resource Development • Employee Empowerment.

Part IV: Managing Performance & Compensation – Performance Appraisal
Job Evaluation • Wage and Salary Administration • Incentive Compensation.

Part V: Maintaining & Retaining Human Resources – Job Changes – Transfers, Promotions and Separations • Absenteeism and Labour Turnover

• Employee Health & Safety • Employee Welfare (Employee Benefits & Engagement) • Social Security • Work Environment • Discipline and Grievance.

Part VI: Integrating Human Resources – Industrial Relations and Industrial Disputes • Trade Unions
Collective Bargaining • Workers' Participation in Management • Morale • Job Satisfaction • Human Relations
Quality of Working Life • Management of Stress and Burnout.

Part VII: Human Resource Control – Human Resources Records, Research and Audit • Human Resource Accounting and Information System.

Part VIII: Emerging Horizons in HRM – Human Resource Management in Virtual Organisation • International HRM • HRM in a Changing Environment.

Appendix: Some Syllabi on HRM • Bibliography • Index.

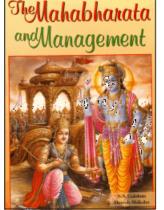
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The Mahabharata and Management

S.S. Gulshan • Mahatma Devesh Bhikshu



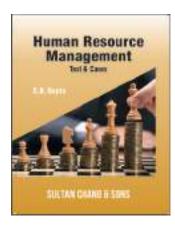
Contents

Pages: xxiv + 804

- Part 1: Adi Parva Sabha Parva
- Part 2: Vana Parva
- Part 3: Virata Parva Udyoga Parva
- Part 4: Bheeshma Parva
- Part 5: Drone Parva
- Part 6: Karna Parva Salya Parva Sauptika Parva Stree parva
- **Part 7:** Shanty Parva
- Part 8:Anushasan Parva Aswamedha Parva Ashrama vasika Parva• Mausala Parva Mahaprasthanika Parva Swargarohanika Parva
- Part 9: Infinite Existence- Consciousness-Bliss
- Part 10: Business and its Management

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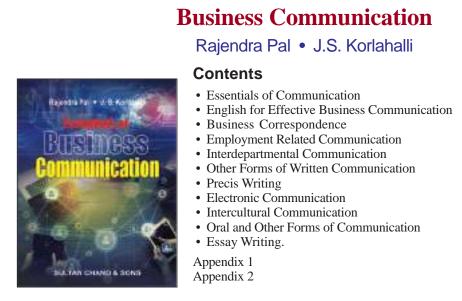


Essentials of



Management

14



 Edition: 13th, 2011
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Basic Financial Management

Dr. R.P. Rustagi

Contents

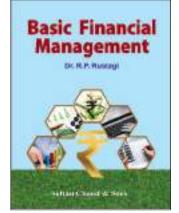
Part One – Financial Management – An Introduction • Time Value of Money. **Part Two** – Capital Budgeting – An Introduction • Capital Budgeting – Techniques of Evaluation.

Part Three – Cost of Capital • Leverage Analysis • EBIT – EPS Analysis • Leverage, Cost of Capital and Value of the Firm • Factors of Capital Structure.

Part Four – Dividend Decision and Valuation of the Firm • Dividend Policy : Determinants and Constraints.

Part Five – Introduction to Working Capital • Working Capital : Estimation and Calculations • Management of Cash • Receivables Management • Inventory Management.

Appendix I • Appendix II.



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Text & Cases

Dr. C.B. Gupta • Dr. N. Rajan Nair

Contents

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Part I: Introduction (Identifying and Understanding the Market) – Nature, Scope and Importance of Marketing • Modern Marketing Concept • Marketing Environment and Marketing System • Consumer or Buyer Behaviour • Market Segmentation and Marketing Mix • Marketing Research and Marketing Information System.

Part II: Product Mix (Creating Value) – Product Planning and Product Mix • New Product Development.

Part III: Pricing (Capturing Value) – Price Mix.

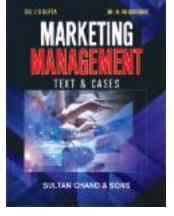
Part IV: Distribution (Delivering Value) – Channels of Distribution • Physical Distribution of Goods.

Part V: Promotion (Communicating Value) – Promotion Mix • Advertising • Personal Selling • Sales Promotion, Publicity and Public Relations.

Part VI: Marketing and Society – Consumer Protection in India • Marketing of Services • Rural Marketing • Strategic Marketing • Recent Issues and Developments in Marketing.

Appendix • Syllabi on Marketing Management • Select Bibliography • Index.

Pages: xvi + 646



Business Management

Dinkar Pagare

Contents

Introductory • Evolution of Management Thought and Practice • School of Management • Scientific Management • Fayol's Theory of Management • Hawthorne Experiments • Nature and Importance of Planning • Process of Planning • Decision-Making • Methods of Planning • Nature and Importance of Organization • Organization Theory • Types of Organization • Assignment of Responsibility and Delegation of Authority • Informal Groups within Formal Organization • Role of Communication in Management • Methods of Communication • Nature and Functions of Personnel Management • Personnel Planning • Recruitment • Selection • Types and Techniques of Training • Motivation • Job Design, Job Analysis, and Job Evaluation • Personnel Compensation and Methods of Wage Payment • Directing Function of Management • Directing Function – Leadership • Nature and Process of Control • Control Devices • Coordination • Business Objectives and Social Responsibilities.

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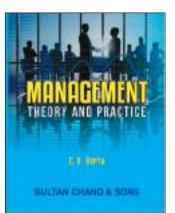
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C.B. Gupta



Contents

Part I: Introduction to Management – Concept and Nature and Scope of Management • Management Process – Functions and Principles
• Coordination – The Essence of Managing • Evolution of Management Thought • Modern Management Gurus • Management and Environment.

Part II: Planning and Decision-Making – Nature, Process and Types of Planning • Forecasting • Management by Objectives • Decision-making • Strategic Management Process • Problem Solving.

Part III: Organising – Nature and Principles of Organisation
Departmentation • Span of Management • Authority and Responsibility
Delegation and Decentralisation • Forms of Organisation Structure • Line and Staff Relations • Theories of Organisation • Management of Change
• Organisation Development • Organisation Charts and Manuals

- Organisation Development Organisation Charts and Manuals
- Organisational Politics.

Part IV: Staffing – Nature and Scope of Staffing • Selection, Training and Development • Human Resources – Appraisal and Accounting • Knowledge Management • Learning Organisation.

Part V: Directing – Nature and Scope of Directing • Motivation and Morale • Communication • Leadership • Supervision • Team Building • Crisis Management • Corporate Governance.

Part VI: Controlling - Nature and Process of Controlling • Techniques of Control.

Part VII: Management and Society – Management of Public Undertakings • Social Responsibilities of Business
• Business Ethics • Japanese Management • International Management • Excellence in Management
• Management of Time • Management of Family Business • Management of Non-profit Organisation

• Management in Future • Modern Management Techniques • The Entrepreneurship Development.

Some Syllabi on Management • Select Bibliography • Subject Index.

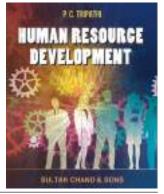
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Human Resource Development

P.C. Tripathi

Contents

Introduction • Planning and Organising the HRD System • HRD in Indian Industry • Individual Behaviour • Group Behaviour • Acquisition of Human Resource • Performance Appraisal • Promotion, Potential Appraisal and Career Planning • Training and Development • Motivation• Leadership & Supervision • Employee Compensation • Employee Welfare and Social Security • Employee Communication • Help, Cooperation, Competition and Conflict • Grievance and Discipline • Quality of Work Life (QWL) • Organisational Climate or Culture (OC) • Organisational Change • Organisation Development (OD) • Organisational Effectiveness.



16

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ISBN: 978-81-8054-885-7 (TC 233)

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Business Organisation and Management

C.B. Gupta

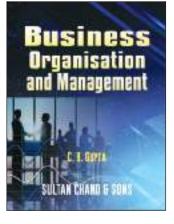
Contents

Section I: Introduction – Nature and scope of business • Business System and Its Environment • Objectives of Business • Social Responsibilities of Business.

Section II: Organising A Business – Promotion: Legal and Procedural Aspects (Launching a Business Enterprise) • Location: Selection of Region and Site • Forms of Ownership Organisation – I (Proprietorship and partnership) • Forms of Ownership Organisation – II (Company and Cooperative) • Choice of Suitable Form of Business Organisation.

Section III: Marketing of Products – Nature and Functions of marketing • Channels of Distribution (Home Trade) • Exports and Imports (Foreign Trade) • Advertising, Salesmanship and Sales Promotion • Business Risks • Elements of Insurance.

Section IV: Financing the Business – Financial Planning (Capitalisation and Capital Structure) • Source of Corporate Finance • Special Financial Institutions • Stock Exchange and SEBI.



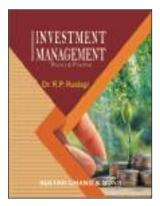
Section V: Business Horizons – Public Enterprises and Public Utilities • Small Business in India.

Section VI: Principles of Management – Nature and Scope of Management • Functions and Principles of Management • Coordination – The Essence of Management • Approaches to the Study of Management • Nature and Significance of Planning • Process and Types of Plans • Nature and Process of Organising • Departmentation • Delegation and Decentralisation of Authority • Forms of Organisations • Nature and Functions of Staffing • Recruitment, Selection and Training • Nature and Scope of Directing • Motivation and Morale • Leadership • Communication • Nature and Process of Control • Techniques of Managerial Controls. Appendix – Bibliography • Index.

Edition: 17th. 2019

Pages: xxiv + 696	ISBN: 978-93-5161-136-3 (TC 169)	MRP: ₹ 450.00

Investment Management (Theory & Practice) Dr. R.P. Rustagi



Contents

Part I: Investment Environment – Understanding Investment • Financial Markets, Participants and Instruments.

Part II: Risk-return Relationship and Portfolio Management – Risk and Return • Portfolio Selection and Management.

Part III: Securities Analysis and Valuation – Fixed Income Securities: Yield and Valuation • Equity Shares: Fundamental and Technical Analysis • Valuation of Equity Share.

Part IV: Mutual Funds and Financial Derivatives - Mutual Funds • Financial Derivatives.

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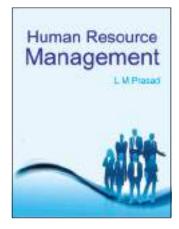
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Management



Human Resource Management

L.M. Prasad



Contents

Part I: Framework of Human Resource Management – Introduction to Human Resource Management • Human Resource Management Environment • Strategic HRM • Human Resource Information System Accounting and Audit.

Part II: Acquiring Human Resources – Human Resource Planning • Job Design and Job Analysis • Recruitment • Selection • Induction & Placement.

Part III: Human Resources Development – Human Resource Development System • Career Planning & Development • Training and Development

Part IV: Managing Performance and Compensation – Performance Management • Compensation Management • Incentives and Benefits.

Part V: Motivating and Maintaining Human Resources – Motivational Environment • Empowerment and Participation • Safety and Health Management • Human Resource Mobility.

Part VI: Managing Industrial Relations – Dynamics of Industrial Relations
 Discipline and Grievance Management • Management of Industrial Disputes.

Part VII: Human Resource Management for Global Business – International Human Resource Management **Appendix:** Learning Through Cases • Name Index • Organisation Index • Subject Index

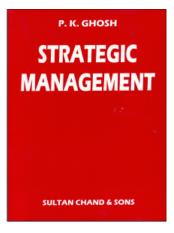
Edition: 4th, 2017	Pages: xiv + 592	ISBN: 978-93-5161-111-0 (TC 858)	MRP: ₹ 485.00
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Strategic Management

P.K. Ghosh

Contents

Process of Strategic Management: An Overview • Strategic Vision, Corporate Mission, Objectives and Goals • Social Aspects of Strategic Management • Environmental Analysis: Dynamic Setting Business • Analysis of Internal Resources: Strengths and Weaknesses • Strategic Options: Formulation of Strategy • External Growth Strategy: Merger, Acquisition, Joint Venture . Choice of Strategy • Implementation of Strategy: Some Major Aspects • Production and Purchasing Policies • Marketing Policy • Financial Policy • Human Resource Management: Fusion of Personnel and Industrial Relations Policies • Review and Evaluation of Strategy • Customer Relationship Management • The Balanced Scorecard: A Strategic Management System • Blue Ocean Strategy • Franchising: A Tool of Achieving Corporate Growth • Strategic Management Process: The Case Method • Test Questions and Cases • University Examination Questions Papers • Index.



Edition: 14th, 2014

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Elements of Financial Management

Dr. S.N. Maheshwari

Contents

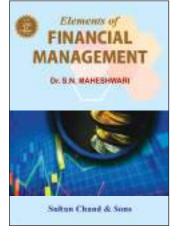
Section A: Foundations of Finance – Financial Management – Meaning and Scope • Concepts in Valuation • Valuation of Securities • Risk and Return

Section B: Funds Management – Financial Planning – Meaning and Scope • Capital Structure • Sources of Finance • Leverages

Section C: Long-Term Financial Planning – Basics of Capital Budgeting • Risk Analysis in Capital Budgeting • Dividend Policy • Cost of Capital

Section D: Working Capital Management – Basics of Working Capital Management • Management of Cash • Management of Accounts Receivable and Payable • Management of Inventory

Section E: Appendices – Appendix I: Table I – Present Value Factor of $\mathbf{\xi}$ 1 • Appendix II: Table II – Present Value Factor of $\mathbf{\xi}$ 1 Received Annually for *N* Years – i.e., PVAF (r % n) • Appendix III: Table III – Compound Value of $\mathbf{\xi}$ 1 • Appendix IV: Table IV – The Compound Value Factor of an annuity– CVAF (r % n) of $\mathbf{\xi}$ 1 • Appendix V: Table V – Factor for Compounded Value of an annuity i.e., CVAF (r % n)

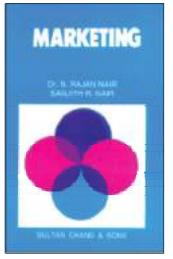


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Marketing

Dr. N. Rajan Nair • Sanjith R. Nair





Part I: Marketing – A Macro Approach – Markets: Meaning and Classification • Evolution of Marketing Concept • Marketing Definition – Macro and Micro Marketing • Features of Modern Marketing • Approaches to Study of Marketing • Marketing Environment • Marketing Functions I – Functions of Exchange and Physical Distribution • Marketing Functions II – Facilitating Functions.

Part II: Marketing – A Micro Approach – Marketing Management & Planning Process • Marketing Organisation • Marketing Research and MIS • Consumer Behaviour • Product Mix • Price Mix • The Promotion Mix-I: Sales Promotion and Advertising • The Promotion Mix-II: Personal Selling • The Physical Distribution Mix.

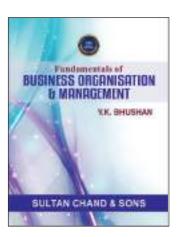
Part III: Marketing – Specialities – Marketing of Industrial Products
Marketing of Consumer Products • Marketing of Services • Marketing of Agricultural Products • Rural Marketing • Problems and Prospects
Bibliography.

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Fundamentals of Business Organisation & Management

Y.K. Bhushan



Part One: Business System Part Two: Ownership of Business Firms Part Three: Company Management Part Four: Principles of Management Part Five: Production Function of Management Part Six: Human Resource Function of Management Part Seven: Marketing Function of Management Part Eight: Financial Function of Management Part Nine: Business and its Environment Supplement

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Contents

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Business Environment

Dr. P.K. Ghosh

Contents

- Business Environment Dynamics and Specificity
- Environmental Analysis Why and How
- Changing Business Perspective An Overview
- Emerging Dimensions of Business Environment
- Macro Economic Environment Structural Aspects
- Fiscal and Monetary Policy
- Industrial Policy and Reforms
- Public Sector Performance, Investment, Privatisation
- Small and Medium Scale Industries: Problems and Prospects
- · Money Market and Banking Sector Development
- · Infrastructure and Services Sector
- Foreign Investments and Collaboration
- Globalisation: Implications and Impact
- Securities Market Regulatory Framework
- · Trade Policy Reforms
- Consumer Protection Legal and Administrative Measures
- · Appendix: Cases



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Pages: xx + 626

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MRP: ₹ 300.00



Financial Management: Principles & Practice

Dr. S.N. Maheshwari

Contents

Section A: Foundations of Finance – Financial Management: Meaning and Scope • Concepts in Valuation • Valuation of Securities • Risk and Return • Regulatory Framework.

Section B: Financial Analysis – Financial Statements: Analysis and Interpretation • Ratio Analysis • Funds Flow Analysis • Cash flow Analysis.

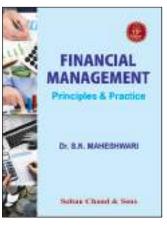
Section C: Cost Analysis – Basic Cost Concepts • Marginal Costing and Profit Planning • Decisions Involving Alternative Choices • Budgetary Control.

Section D: Funds Management - Financial Planning: Meaning and Scope

- Capital Structure Sources of Finance Project Management
- Basics of Capital Budgeting Risk Analysis in Capital Budgeting

• Working Capital Management • Working Capital Control and Banking Policy

• Cost of Capital • Leverages • Dividends, Bonus and Rights.



Section E: Miscellaneous – Valuation of Goodwill and Shares • Tax Implications and Financial Planning • Industrial Sickness • Lease Financing • Investment Portfolio Management • Corporate Restructuring: Mergers, Amalgamations and Acquisitions • Social Cost Benefit Analysis • International Financial Management • Issue and Listing of Securities • Financial Management in Public Sector Enterprises • Inflation and Financial Management.

Section F: Advanced Solved Problems.

Section G: Advanced Unsolved Problems and Appendices.

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Principles of Management

Dinkar Pagare

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Contents

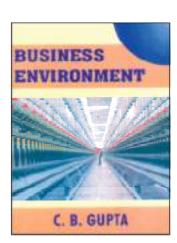
Introductory • Evolution of Management Thought and Practice • Schools of Management • Scientific Management • Fayol's Theory of Management • Hawthorne Experiments • Nature and Importance of Planning • Process of Planning • Decision-Making • Methods of Planning • Nature and Importance of Organization • Organization Theory • Types of Organization • Assignment of Responsibility and Delegation of Authority • Informal Groups Within formal Organization • Role of Communication in Management • Methods of Communication • Nature and Functions of Personnel Management • Personnel Planning • Recruitment • Selection • Types and Techniques of Training • Motivation • Job Design, Job Analysis, and Job Evaluation • Personnel Compensation and Methods of Wage Payment • Directing Function of Management • Directing Function – Leadership • Nature and Process of Control • Control Devices • Coordination • Business Objectives and Social Responsibilities.

<i>Edition:</i> 6th, 2018 <i>Pages:</i> xx + 412	ISBN: 978-93-5161-120-2 (TC 199)	MRP: ₹ 300.00
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Business Environment

C.B. Gupta



Contents

Unit I: An Overview of Business Environment – Introduction to Business Environment • Environmental Analysis • Managing Diversity • Nature and Scope of Business.

Unit II: Political and Legal Environment – The Constitutional Environment • Functions and Role of the State • Legal Environment.

Unit III: Social and Cultural Environment – Demographic Environment • Culture & Business • Business and Society • Social Responsibilities of Business • Business Ethics and Values • Corporate Governance.

Unit IV: Economic Environment – Economic Systems • Economic Planning • Economic Parameters • Economic Policies.

Unit V: Financial Environment – Indian Financial System • The Reserve Bank of India • Commercial Banking • Financial Institutions • Stock Exchange and SEBI.

Unit VI: Natural and Technological Environment – Natural Environment • Technological Environment.

Unit VII: Global/International Environment – Globalisation • Foreign Direct Investment • Multinational Corporations • India WTO and Trading Blocks

Unit VIII: Industrial & Labour Environment – Public Enterprises & Privatisation • Small Scale & Cottage Industries • Industrial Sickness • Industrial Labour in India

Unit IX: Appendix - Some syllabi on Business Environment • Objective Type Questions

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Strategic Management

L.M. Prasad

Contents

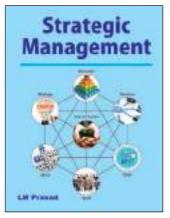
Part I: Conceptual Framework of Strategic Management – Introduction to Strategic Management • Strategic Management Process

Part II: Strategic Intent and Strategy Formulation – Strategic Intent • Environmental Analysis • Organizational Analysis • Corporate Strategies: Stability, Expansion, Retrenchment • Corporate Strategies: Internationalization and Digitalization • Business Strategies • Choice of Strategy

Part III: Strategy Implementation – Activating Strategy • Structural Implementation • Behavioural Implementation • Functional Implementation

Part IV: Strategic Control - Strategic Control

Part V: Cases - Cases • Glossary • Name Index • Organization Index • Subject Index



MRP: ₹ 370.00

Foreign Exchange Practice Concepts and Control C. Jeevanandam

Contents

Section A: Framework of Foreign Exchange – Introduction • Foreign Exchange Regulations • Balance of Payments • International Monetary Systems • Exchange Rate Determination • International Monetary Fund.

Section B: Foreign Exchange Markets and Deals – Foreign Exchange Market • Forward Exchange Deals • Merchant Rates – Ready • Merchant Rates – Forward • Merchant Rates – Cross Currency • Execution of Forward Contract • Exchange Management by Banks.

Section C: Derivatives and Risk Management – Currency Derivatives • Currency Futures • Currency Options • Corporate Policy on Exposure and Risk • Transaction Exposure • Accounting Foreign Currency Transactions • Translation Exposure • Economic Exposure • Interest Rate Risk • Financial Swaps.



Section D: Foreign Trade Procedures and Documents – International Trade Procedures • Letter of Credit • International Trade Documents • Bank Finance for Exports.

Section E: External Sources of Funds – Non-resident Deposits and Investments • International Financial Markets • Raising Debt Abroad • Raising Equity Abroad • International Financial Institutions.

Section F: International Financial Management – Spectrum of International Financial Management • Country Risk Analysis • Foreign Direct Investment • International Portfolio Investment • International Capital Budgeting • Capital Structure and Cost of Capital • Working Capital Management • Funds Positioning and Tax Management.

Edition: 17th, 2020

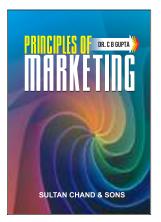
Pages: xxxii + 704

ISBN: 978-93-5161-159-2 (TC 404)

MRP: ₹ 560.00

Principles of Marketing

Dr. C.B. Gupta



Contents

Unit I: Introduction and Consumer Behaviour – Nature, Importance and Scope of Marketing • Evolution of Marketing Concepts • Marketing Mix • Marketing Environment • Consumer Behaviour – An Overview

Unit II: Market Selection and Product – Market Segmentation Targeting and Product Positioning • Product Decisions • New Product Development

Unit III: Pricing and Promotion - Pricing Decisions • Promotion Decisions

Unit IV: Distribution and Retailing – Channels of Distribution • Physical Distribution • Retailing in India: Changing Scenario

Unit V: Rural Marketing and Consumer Protection – Rural Marketing • Recent Developments and Issues in Marketing

Edition: 4th, 2019

MRP: ₹ 275.00

Management **Principles & Practice**

C.B. Gupta

Contents

Unit - I: Nature and Scope of management • Evolution of Management Thought • Business Ethics and Social Responsibility.

Unit - II: Planning • Forecasting • Decision making • Organising.

Unit - III: Staffing • Directing and Supervision • Motivation and Morale • Quality of Work Life.

Unit – IV: Leadership • Communication • Controlling • Total quality management • Organisational Change • Organisation Development.

Appendix: Cases in Management.

Edition: 3rd, 2012

C.B.Gupta

MANAGEMENT Principles and Practice

Sultan Chand & Sons

Pages: xvi + 438

ISBN: 978-81-8054-888-8 (TC-1172)

MRP: ₹ 350.00

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C. Jeevanandam

Contents

Section A: Framework of Foreign Exchange – Introduction • Foreign Exchange Regulations • Balance of Payments • International Monetary Systems • Exchange Rate Determination • International Monetary Fund.

Section B: Foreign Exchange Markets and Deals – Foreign Exchange Market • Forward Exchange Deals • Merchant Rates - Ready • Merchant Rates - Forward • Merchant Rates - Cross Currency • Execution of Forward Contract • Exchange Management by Banks.

Section C: Derivatives and Risk Management - Currency Derivatives • Currency Futures • Currency Options • Corporate Policy on Exposure and Risk • Transaction Exposure • Accounting Foreign Currency Transactions • Translation Exposure • Economic Exposure • Interest Rate Risk • Financial Swaps.

Section D: Foreign Trade Procedures and Documents - International Trade



Procedures • Letter of Credit • International Trade Documents • Bank Finance for Exports.

Section E: External Sources of Funds – Non-resident Deposits and Investments – International Financial Markets • Raising Debt Abroad • Raising Equity Abroad • International Financial Institutions.



Management Information Systems

L.M. Prasad • Usha Prasad

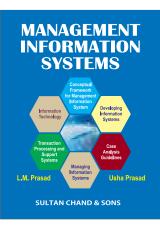
Contents

Part I: Conceptual Framework for Management Information System – An Overview of Management Information Systems • Information and System Concepts • Organisation and Information Systems.

Part II: Information Technology - Nature and Implications of Information Technology • Computer Hardware • Computer Software • Database Management Systems • Communication Technology • Applications of Information Technology.

Part III: Developing Information Systems – Planning for Information Systems • Approaches for System Development • System Analysis and Design System Implementation and Maintenance.

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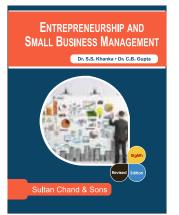
Part V: Managing Information Systems - Managing Information Systems Resources • Controls in Information Systems • Information Security • Audit of Information Systems.

Appendix: Case Analysis Guidelines • Glossary • Subject Index.

<i>Edition:</i> 2nd, 2010 <i>Pages: xvi</i> + 650 ISBN: 978-81-8054-814-7 (TC 90	2) MRP: ₹ 375.00
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Entrepreneurship and Small Business Management

Dr. S.S. Khanka • Dr. C.B. Gupta



Contents

Part I: Entrepreneur and Entrepreneurship • Women Entrepreneurship • Tourism Entrepreneurship • Rural Entrepreneurship • Social Entrepreneurship • Entrepreneurship Development Programmes (EDPs) • Entrepreneurial Motivation.

Part II: Business: Its Nature and Scope • Micro, Small and Medium Enterprises (MSMEs) • Establishing a Micro and Small Enterprise (Steps in Setting up a Business Venture) • Small Enterprises (MSMEs) in International Business• Family Business in India • Start-ups.

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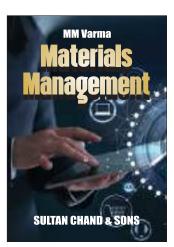
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Management



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M.M. Varma



Contents

Section One: Introduction – Materials Management • Integrated Materials Management • Organisation for Materials Management • Problems in Materials Management.

- Section Two: Management of Materials Materials Planning and Budgeting
- Materials Identification, Codification and Standardisation
- Combined Alphabetical and Numerical System Inventory Control
- Materials Management in India Evaluation of Materials Management.

Section Three: Storekeeping and Materials Handling – Storekeeping • The Storekeeper • Storehouse • Materials Handling Equipments • Materials Handling • Receipt of Materials • Inspection, Preservation and Issue of Materials • Stores Day Sheet • Stores Accounting and Audit • Information System for Inventory • Management of Obsolete, Surplus and Scraps • Transport and Traffic Management.

Section Four: Purchasing – Purchasing Organisation • Purchasing Principles, Procedure and Systems • Make or Buy • Purchasing and

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Dr. C.B. GUPTA

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Dr. C.B. Gupta

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Unit II: Planning and Decision-making – Nature, Scope and Objectives of Planning • Decision-making • Management by Objectives • Corporate Planning and Environment • Business Forecasting.

Unit III: Organising and Staffing – Nature and Process of Organising • Authority and Responsibility Relationships • Delegation and Decentralisation

• Departmentation • Formal and Informal Organisations • Span of Control

• Types of Organisation • Concept, nature and Importance of Staffing.

Unit IV: Motivating and Leading People – Concept and Nature of Directing • Motivation and Morale • Leadership • Communication.

Unit V: Managerial Control – Concept and Process of Control • Techniques of Managerial Control.

Unit VI: Objective Type Questions

Unit VII: Case Studies • Select Bibliography • Questions Papers of BBA Examinations of GGS Indraprastha University.

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Advertising and Sales Promotion Management

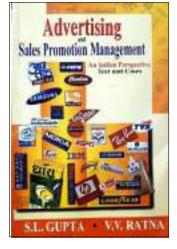
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Contents

Section I: Advertising – Introduction • Historical Perspective of Advertising • Types of Advertising • The Advertising Agency • Types of Media • Markets Analysis: Segmentation and Targeting • Market Analysis: Family Life Cycle and Life Style Marketing • Perception, Learning and Diffusion Process of Communication • Creative Execution • Media Selection, Planning and Scheduling • Creativity in Advertising • Advertising Budget • Direct Marketing and Customer Satisfaction • Role of Strategies in Marketing Communication Process • Internet as an Emerging Advertising Medium • Publicity and Public Relations • Advertising Research.

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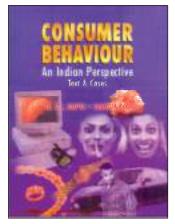
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Dr. S.L. Gupta • Sumitra Pal

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Understanding Consumer Behaviour • Consumer Research • Market Segmentation • Consumer Needs and Motivation • Consumer Personality • Consumer Perception • The Process of Learning and Memory • Nature of Consumer Attitudes • Models of Consumer Behaviour • Group Dynamics and Consumer Reference Groups • Communication, Advertising and Consumer Buying Behaviour • The Family and Life Style Marketing • Social Class and Consumer Behaviour • Culture, Sub-Culture and Cross Culture • The Process of Innovations and Diffusion of Innovation • Consumer Behaviour as a Decision Process • Maintaining Consumer Satisfaction • Consumerism and Public Policy Issues • Organisational Buyer Behaviour. Appendices • Glossary.

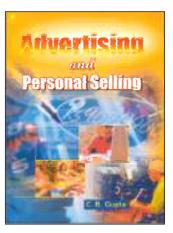
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Advertising and Personal Selling

C.B. Gupta



Contents

Section A: Advertising

Introduction to Advertising • Media Decisions • Message Development • Measuring Advertising Effectiveness • Advertising Agency • Ethical and Legal Aspects of Advertising.

Section B: Personal Selling

Introduction to Personal Selling • Process of Effective Selling • Sales Planning and Control • Management of Sales Force.

Appendix

Question Papers • Objective Type Questions • Select Bibliography.

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Personnel Management and Industrial Relations

P.C. Tripathi

• Employee Discipline

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· Records and Research

• Industrial Relations and

Industrial Disputes in India

• Worker Participation in

• Test Yourself (Objective Type

• Trade Unions

Management

Questions)

Bibliography

• Glossary.

Contents

- Introduction
- Future Personnel Manager
- Planning the Personnel Function
- Organising the Personnel Function
- Leadership
- Motivation
- Job Satisfaction and Morale
- Employee Communication
- · Control and Audit
- Procurement of Personnel
- Performance Management
- Training and Development
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- Change, Absenteeism & Turnover
- Employee Compensation
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- Grievance

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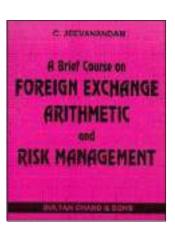
C. Jeevanandam

Contents

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Part II – Derivatives and Risk Management: Currency Derivatives • Currency Futures • Currency Options • Corporate Policy on Exposure and Risk • Transaction Exposure • Translation Exposure • Economic Exposure • Financial Swaps.

Appendix: Currencies and their Abbreviations (ISO Code).



29

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Principles of Insurance and Risk Management

Alka Mittal • S.L. Gupta

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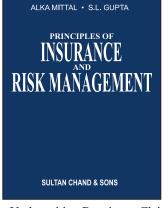
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Unit 4: General Insurance – Principles of Insurance • Non-life Insurance and its Products • Forms Used in General Insurance • Miscellaneous Insurance • Specialized Classes of General Insurance • Rural Insurance • Legal Dimensions of Insurance • More Acts Related to Insurance

• Underwriting Practices • Claims Settlement.

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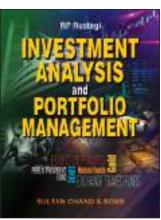
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Investment Analysis and Portfolio Management

R.P. Rustagi



Contents

Part I: Investment Environment – Understanding Investment • Financial Markets, Participants and Instruments.

Part II: Indian Capital Market – Securities Market in India: Structure and Trading • Mutual Funds.

Part III: Fixed Interest Securities – Bond Fundamentals • Bond Valuation and Management.

Part IV: Equity Shares : Analysis and Valuation – Fundamental Analysis : E-I-C Approach • Technical Analysis and Market Efficiency • Valuation of Equity Shares.

Part V: Risk-Return Relationship and Portfolio Management – Risk-Return Analysis in Investment • Portfolio Theory : Portfolio Selection and Management • Capital Assets Pricing Model, Arbitrage Pricing Theory and Portfolio Evaluation

Part VI: Derivatives and Risk Management – Financial Derivatives: Forwards and Futures • Options : Strategies and Valuation • Swaps and Credit Derivatives.

Part VII: Changing Structure of Indian Capital Market – Indian Capital Market : Emerging Trends • Investors' Protection, Unfair Trade Practices and Insider Trading.

Part VIII: Miscellaneous Topics – Structured Debt, Securitization and Assets – Backed Securities.• Investment in Real Assets.

Appendices - Glossary • Bibliography • Compounded Value Tables, Present Value Tables and Standard Area Table.

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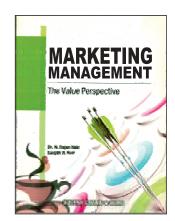
Marketing Management The Value Perspective

Dr. N. Rajan Nair • R. Sanjith Nair

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Concepts and Perspectives of Value • Evolution of Value Concept – Origin to Present • Value Perception – Corporate Level and Consumer Level • Origin and Sources of Value Perception – External Environment Analysis • Value Exploration – Tools and Process • Reckoning and Relating Values – Consumer Behaviour and Segmentation • Premises for Value Creation • Assessing Market Opportunities – Crafting Value Estimation Process • Structuring Organizational Support for Value Creation – Planning Organizing and Controlling Marketing Efforts • Translating and Merging Values into Product Concepts – The Product Mix • Matching Perceptions and Capturing Values – The Pricing • Stabilising Value through Communication Mass Promotional Techniques • Stabilising Value through Direct Promotional Techniques • Value Delivery – Mechanics of Possession Transferring and Supply Chain Management • Value Enhancement – Strategies for Obtaining Results • Value Creation for Business to Business Markets – (B2B) • Value Creation for Consumer Markets 0 (B2C)



• Creating Value for Services (Marketing of Services) • Value Creation for Rural Markets • Global Marketing • Value Sustenance's – Customer Relationship Management.

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31



Creativity and Innovation in Entrepreneurship

S.S. Khanka

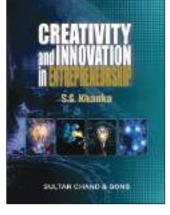
Contents

Section I: Entrepreneurship – Entrepreneur • Entrepreneurship • Entrepreneurship Development Programmes (EDPs).

Section II: Creativity – Introduction to Creativity • Creative Tools and Techniques • Entrepreneurial Creativity.

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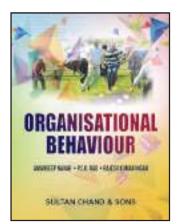
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Organisational Behaviour

Amandeep Nahar • P.C.K. Rao • Rajesh Kumar Nigah



Contents

Unit I – OB: An Overview • Evolution of Management.

Unit II – Personality • Attitude • Learning • Perception.

Unit III – Group Dynamics • Communication and TA • Motivation • Leadership.

Unit IV - Power Politics • Organisation Change • Organisation Development.

 $Unit \ V$ – Conflict and Negotiation \bullet Organisational Stress \bullet Organisation Culture.

Figures • Case Studies • Tables.

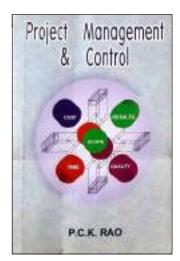
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Contents

Section I : Identification and Formulation of Projects • Project Management : An Overview • Identification and Formulation of Projects • Life-cycle Phase and Systems Approach of a Project.

Section II : Project Section, Consideration and Feasibility • Pre-feasibility and Post-conception Studies • Project Feasibility Studies and Considerations
• Detailed Project Report as submitted to the Financial Institutions.

Section III : Project Appraisal : A Multi-dimensional View • Financial Appraisal • Technological Appraisal • Socio-Economic Appraisal • Managerial Appraisal.

Section IV : Project Financing • Sources and Pattern of Finance • Public Sector Project Financing • Role of Tax Planning in Project.

Section V : Project Evaluation Techniques • Project Planning and Scheduling • Net-work Fundamentals • PERTCost/Time Trade-off • Application of PERT/ CPM to Real Life Projects.

Section VI : Project Designing and Cost Controls • Conceptual Designing

and Value Engineering • Project Cost Estimation and Control • Role of the Cost Accountant in Project Management.

Section VII : Project Administration • Role and Leadership of the Project Manager • Structure and Team Building of Project Organisation • Bids and Contracts in Project Development.

Section VIII : Post-Project Evaluation • Aftermath of Project Implementation • Sample Project Plans • Statistical Tables • Selected References • Past Question Papers with Suggested Answers.

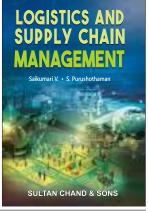
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Saikumari V. • S. Purushothaman

Contents

- Introduction to Logistics
- Distribution Channels and Outsourcing Logistics
- Transportation and Packaging
- Logistics Performance Measurement and Costs
- Current Trends in Logistics
- Supply Chain Management Concepts
- Question Bank
- University Question Papers.



Management



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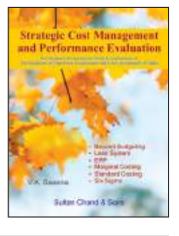
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V.K. Saxena

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- Relevant Points / Formulae / Formats
- Cost Volume Profit Analysis and Decision-Making
- Budgetary Control
- Standard Costing
- Pricing Decisions
- Transfer Pricing
- Relevant Costs for Decision-Making
- Service Costing
- Strategic Analysis of Operating Income

- Linear Programming
- Transportation
- Network Analysis CPM & PERT
- Assignment
- Simulation
- Learning Curve
- Performance Measurement and Evaluation
- Emerging Issues
- Objective Type Questions Appendices



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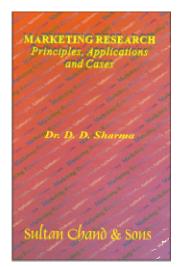
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Dr. D.D. Sharma



Contents

Part I – Principles: Marketing Research – An Overview • Problem Discovery and Formulation • Marketing Research Process • Scientific Method
• Research Design • Experimental Research Designs • Secondary Data
• Primary Data • Methods of Primary Data Collection • Questionnaire Design
• Attitude Measurement and Scaling Techniques • Collecting Primary Data – Observation Method • Sampling Techniques • Selecting a Sample
• Processing of Collected Data • Cross Tabulation of Data • Data Analysis and Interpretation • Data Analysis and Interpretation (*Continued*)
• Multivariate Analysis • Presentation of Research Finding.

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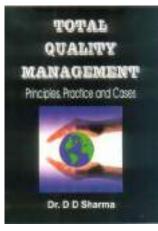


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Principles, Practice and Cases

Dr. D.D. Sharma

Contents



Pursuing Excellence • Basics of Quality • Total Quality Management • TQM: Thinkers and Thoughts • TQM and Management Relationship • Cost of Quality • Problem Solving and QC Tools • Kaizen – Continuous Improvement • Quality Circles • Statistical Process Control • Just-in-Time (JIT) Manufacturing and Waste Elimination • Teamwork for Quality • Total Employees Involvement • Customer Satisfaction • Benchmarking • Leadership for Inspiring Change • Creating Quality Culture • Inspection, RFT & Total Preventive Maintenance • Quality System Standards – ISO 9000 • Planning Process • Daily Process Management and Quality Function Deployment (QFD) • PDCA – Improvement Cycle Housekeeping • Organisational Re-engineering • Total Quality in Service Sector • Quality Awards • Implementing TQM & Quality Audit • Housekeeping • Waste Elimination • Acceptance Sampling • Business Process Re-engineering • Six Sigma (6σ) • ISO 9000 : 2000 & ISO/TS/ 16949 • Environment Management Standards : ISO 14000.

Glossary of Terms • Case Studies of Indian Companies • Bibliography.

<i>Edition:</i> 2nd, 2004 <i>Pages: xxiv</i> + 1060	ISBN: 978-81-8054-575-7 (TC 226)	MRP: ₹ 475.00
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Securities Law & Market Operation

Dr. P. Sudha

Contents

- Securities Market
- Primary Market
- · Secondary Market
- Financial Instruments
- Debt Instruments
- Stock Market Trading & Dematerialisation of Shares
- Custodial Services
- Ombudsman
- Regulation of Intermediaries
- Credit Rating Agency
- Venture Capital

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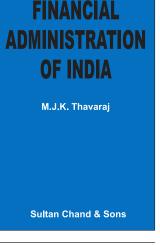


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M.J.K. Thavaraj

Contents

System of Financial Administration • Evolution of Financial Administration • Fiscal Federalism in India • An Assessment of Centre-State Financial Relations • Fiscal Policies and the Problem of Resource Mobilisation • An Evaluation of Fiscal Policy in India • Resource Mobilisation from the Agricultural Sector • Finances of the Local Governments • Tax Administration • Principles of Performance Budgeting • Performance Measurement • Applications of Performance Budgeting • Planning, Programming and Budgeting System • Integrated Approach to Planning and Budgeting • Budgetary Cycle and Process • Financial Control and the Ministry of Finance • Delegation of Financial Powers • The System of Financial Advice • Investment Decision in Government• Role of Audit • System of Accounts and Accounting Reforms • Parliamentary Financial Control • Reserve Bank of India and Public Debt Management • Financial Management of Public Enterprises • Rationality in Government• • Teaching of Financial Management.



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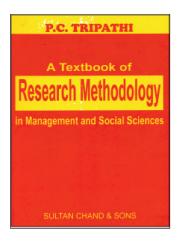
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P.C. Tripathi



Contents

Introduction • The Problem • Hypothesis • Experimental Methods of Data Collection • Non-Experimental Methods of Data Collection • Techniques of Data Collection • Sampling • Measurement Scales • Data Processing (Editing, Classification and Tabulation) • Single and Bivariate Analysis of Data • Multivariate Analysis of Data • Statistical Inference (Parameter Estimation) • Hypothesis Testing: One Sample Parametric Tests • Hypothesis Testing: Two sample Parametric Tests • Hypothesis Testing: Difference Between More Than Two Sample Means• Hypothesis Testing: Non-parametric Tests • Interpretation, Report Writing and Oral Presentation • Business Memos and Letters • Appendix (Statistical Tables) • Bibliography.

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Management



Indian Financial System

P.N. Varshney • D.K. Mittal

Contents

Part I – Money and Capital Markets: Financial Markets – Participants and Instruments • Money Market • Commercial Banks • Call Money Market • Treasury Bill Market • Commercial Bills Market and Bill Rediscounting Scheme (BRS) • Certificates of Deposits (CDs) and Commercial Papers (CPs) • Gilt-edged/Government Securities Market • Credit Rating • New issues Market – Functions and Issue Mechanism • New issues Market – Operations • New issues Market – Reforms and Investor Protection • Stock Exchanges – Operations • Over the Counter Exchange of India • Depositories.

Part II – Financial Institutions in India: Financial Institutions in India – An Overview • Reserve Bank of India • Commercial Banks • Regional Rural Banks • Co-operative Banks • Development Banking • Small Industries Development Bank of India • IFCI Limited • Export Import Bank of India • National Bank for Agriculture and Rural Development • National Housing Bank • Insurance Companies • Mutual Funds in India • Non-Banking

Finance Companies • Factoring Companies • Venture Capital Funds in India • Securitisation & Assets Reconstruction Companies • Infrastructure Finance • Ancillary Institutions.

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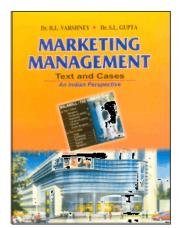
Marketing Management Text and Cases – An Indian Perspective Dr. R.L. Varshney • Dr. S.L. Gupta

Contents

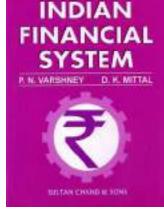
- Understanding the Marketing Concepts
- Developing Marketing Strategy and Selecting Target Markets
- Understanding Consumer and Consumer Behaviour
- Understanding the Product Concepts
- Pricing Decisions

- Distribution Management
 Decisions
- Advertising and Sales Promotion Decisions
- Managing Sales Force
- Managing Marketing of Services
- Understanding the New Marketing Concepts

Appendices



Management





International Marketing Management

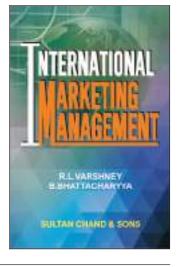
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Contents

Part I – International Trading Environment

- Part II India's Foreign Trade
- Part III International Marketing
- Part IV Issues Relating to Globalisation
- Part V International Marketing in Action Modules

Appendices



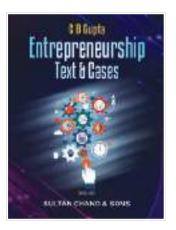
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C.B. Gupta



Contents

Unit I: Introduction – Nature and Role of Entrepreneurship • Routes of Entrepreneurship • Creativity and Innovation • Dimensions of Entrepreneurship.

Unit II: Types of Business Entities – Micro, Small and Medium Enterprises • Business Groups, Business Houses and Family Business • Contemporary Role Models in Indian Business.

Unit III: Entrepreneurial Sustainability – Institutions Assisting Entrepreneurs • Entrepreneurial Development in India • Business Incubators, Angel Investors, Venture Capital and Private Equity Funds.

Unit IV: Business Plan Preparation – Sources and Techniques of Business Ideas • Feasibility Analysis • Business Plan.

Unit V: Marshalling Resources – Financing the New Venture • Production and Operations Management • Marketing Issues in a New Venture

• Building the New Venture Team • Forms of Ownership for New Venture • Growth and Transition of a Venture • Accounting and Financial Statements of a New Venture.

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Essentials of Financial Management

V.K. Saxena • C.D. Vashist

Contents

- Financial Management : An Overview
- Ratio Analysis
- Funds Flow Analysis
- Cash Flow Analysis
- Capital Structure, Cost of Capital and Leverages
- Management of Liquidity and Working Capital
- Capital Budgeting Decisions
- Sources of Finance
- Risk and Return Relationship, Portfolio Management and CAPM
- Multiple Choice Questions
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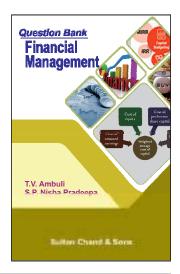
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Contents

Unit I – Foundation of Finance

V.K. SAXENA • C.D. VASHIST Essentials of

- Unit II Investment Decisions
- Unit III Financing and Dividend Decisions
- Unit IV Working Capital Management
- Unit V Financial Markets
- **Questions Papers**



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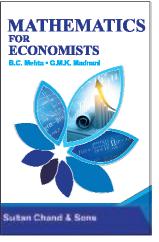
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Contents

Section I	:	Introduction		
Section II	:	Demand Analysis and Forecasting		
Section III	:	Cost Analysis	MANAC	JEKIAL
Section IV	:	Production and Supply Analysis	ECONO	MICS
Section V	:	Price and Output Decisions under Different Market	Text, Probler	
		Structures	lext, Probler	ns & Cases
Section VI	:	Pricing Policies and Practice	a later	The second
Section VII	:	Profit Management	1000	A DOUBLE
Section VIII	:	Capital Management		
Section IX	:	Macro Economics and Business Decisions	1 the second	
Section X	:	Linear Programming for Economic Analysis		
Section XI	:		III SHE	
Section XII	:			
Section XIII	:	Managerial Economics in the Context of Globalisation	R.L. VARSHNEY • K	.L. MAHESHWARI
Section XIV	:	Government & Business – Indian Perspective	SULTAN CHA	ND & SONS
Section XV	:			
		with Answers	-	
Section XVI	:	Economic Environment of Business Decision-making		
Section XVII		6		
		Economic Theories of Consumer Behaviour		
Annexures	:	Numericals		
Appendices	:	Questions, Problems and Cases, Examination Question Pape	rs	
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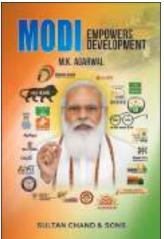
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Modi and Empowerment of Development • Constitutional to 'Cooperative-Competitive' Federalism • Inclusive Development Strategies of Modi Government: • Fiscal Prudence and Tax Reforms under Modi Government • Modi's Aspiration of Self-Reliant India • Industrial Development Strategy under Modi Government • Expansion of Connectivity during Modi Era • Modi Way of Transforming Rural Development • Development of Health Sector during Modi Era • Agriculture Development during Modi Regime • Empowering Development and Inclusiveness with E-Governance • Tourism Development and Establishing India as Brand Tourism • Telecommunication, Power Sector and Space Technology in India • Mainstreaming Development in Jammu and Kashmir • Development and Empowerment of Minorities in India since 2014 • Empowering Development • Need to Relook at GDP Estimation in India.

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M. Adhikary

Contents

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• Anatomy and Functioning of the Economy • Economic Policies

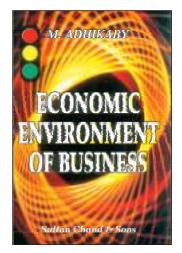
• Economic Planning • Economic Problems of Fluctuations and Growth

• Economic Trends and Structural Changes (Dynamic Aspects).

Part II: Indian Case – Indian Economic System • Anatomy of the Indian Economy • Functioning of the Indian Economy • Economic Policy Statements and Proposals • Economic Legislations • National Economic Planning
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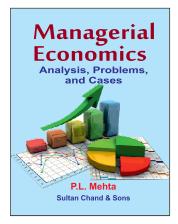
Managerial Economics

Analysis, Problems, and Cases

P.L. Mehta

Contents

Section I: The Introduction Section II: The Demand Section III: Production and Cost Section IV: Pricing and Output Decisions Section V: The Profit Section VI: Capital Budgeting: Long Term Investment Decisions Section VII: Economic Activity and the Role of Government Section VIII: The External Sector Section IX: Quantitative Techniques of Economic Analysis Appendices



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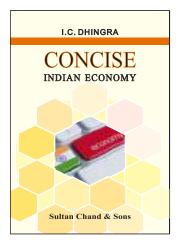
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I.C. Dhingra



Contents

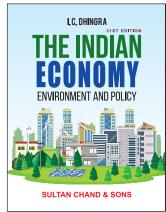
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I.C. Dhingra



Contents

Section I: Issues in Economic Policy – Economic Policy: Concept and Applications • Evolution of Indian Economic Policy • Poverty in India.

Section II: Resource Profile of the Economy – Natural Resources • Infrastructure (Transport, Communication and Energy) • Human Resources • National Income and Capital Formation.

Section III: Development Planning in India – Era of Five-Year Plans in India (1951–2017) • Distribution of Income and Balanced Regional Development • Labour Force Policy and Unemployment • Price Level: Trends and Policy.

Section IV: The Agricultural Sector – Agriculture: Growth and Policy • Technological Changes in Agriculture: Agricultural Inputs • Structural and Institutional Changes in Agriculture: Land Reforms in India and Agricultural Labour • Agricultural Finance and Marketing • Food Security and Agriculture Price Policy • Dural Davalement — Davalement Comments and Davahamet Policy

Rural Development - Development, Co-operation and Panchayati Raj.

Section V: Industry & Trade – Growth of Industry in India • Industrial Policy and Licensing • Public Enterprises and Privatisation • Micro, Small and Medium Enterprises • Foreign Trade of India and Balance of Payments • Foreign Capital and Multinational Corporations in India.

Section VI: Banking and Finance – Financial System and Commercial Banking in India • Reserve Bank and Monetary Regulation in India • Industrial Finance and Development Banking in India • Fiscal System in India • Modi-Era Economics: Reform to Transform.

Select Bibliography • Index.

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Indian Economy

I.C. Dhingra

Contents

Unit I: Growth and Development – Economic Growth and Development. Unit II: National Income – National Income: Trends and Structural Changes. Unit III: Major Problems of Indian Economy – Poverty in India • Inequalities in Income Distribution • Problem of Unemployment • Population in India. Unit IV: India's Planned Economy – Era of Five Year Plans in India (1951– 2014) • Emerging New Era of the Indian Economy.

Unit V: Infrastructure for Development Unit – Physical Infrastructure in India • Social Infrastructure in India.

Unit VI: Indian Agriculture – Agricultural Development in India • Land Reforms and Rural Development • Sources of Farm Credit and Marketing of Agricultural Produce • Food Policy and Public Distribution System in India.
Unit VII: Industrial Sector In India – Industrial Development in India • Industrial Policy and New Economic Policy (Liberalisation, Privatisation and Globalisation) • Small-scale Industries in India.

Unit VIII: Foreign Trade – India's Foreign Trade.

Unit IX: Public Finance – Fiscal System and Policy in India • Indian Macroeconomics Today • Economy of Tamil Nadu.

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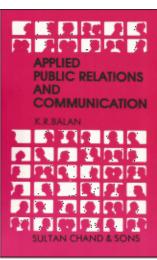
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Contents

- Principles and practice of public relations
- Communications
- Tools and Media
- Insight into Advertising
- Mass Media
- Corporate Relations
- · Public Relations at Large
- Professional Code

FINANCIAL SERVICES

- Editing, Printing and Production of Publications
- Appendices



43

Edition: 3rd, 1993	Pages: xvi + 772	ISBN: 978-81-8054-799-7 (TC 129)	MRP: ₹ 235.00

Financial Services

D. Joseph Anbarasu • V.K. Boominathan • P. Manoharan • G. Gnanaraj



Contents

- Indian Financial Systems
- Merchant Banking
- Mutual Fund
- Lease Financing
- Hire Purchase
- Factoring
- Capital Market
- · Venture Capital

- Insurance
- Housing Finance
- Securitization
- · Credit Rating
- Consumer Finance
- Credit Card
- Derivatives

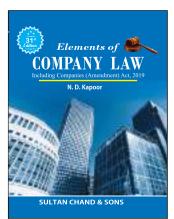


Elements of Company Law

Including Companies (Amendment) Act, 2019

N.D. Kapoor

Contents



Nature of Company • Kinds of Companies • Formation of Company • Memorandum of Association • Articles of Association • Prospectus • Share Capital and Debentures • Acceptance of Deposits by Companies • Registration of Charges • Management and Administration • Declaration and Payment of Dividend • Accounts of Companies • Audit and Auditors • Appointment of Directors • Meeting of Board and its Powers • Appointment and Remuneration of Managerial Personnel • Inspection, Inquiry and Investigation • Compromises, Arrangements and Amalgamations • Prevention of Oppression and Mismanagement • Registered Valuers • Removal of Names of Companies from the Register of Companies • Winding Up • Companies Authorised to Register under Companies Act • Companies Incorporated Outside India • Government Companies • Registration Office and Fees • Companies to Furnish Information or Statistics • *Nidhi* • National Company Law Tribunal and Appellate Tribunal • Special Courts • Miscellaneous • The Companies Act, 2013 (Schedules)

• University Question Papers.

44

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C 1226) MRP: ₹ 250.00

Legal Systems in Business

N.D. Kapoor

Contents

Volume I – Law of Contract – Introductory – Part One – General Principles of Law of Contract: Nature of Contract • Offer and Acceptance • Consideration
Capacity to Contract • Free Consent • Legality of Object
Void Agreements • Contingent Contracts • Performance of Contract

• Discharge of Contract • Remedies for Breach of Contract • Quasi-Contracts

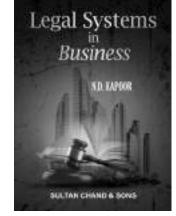
• Part Two - Special Contracts: Indemnity and Guarantee • Bailment and Pledge

• Contract of Agency • Sale of Goods • Conditions and Warranties • Transfer of

Property • Performance of Contract • Rights of an Unpaid Seller • Partnership Act • Negotiable Instruments.

Volume II – Company Law – Nature of Company • Kinds of Companies
Formation of Company • Memorandum of Association • Articles of Association
Prospectus • Management of the Company • Accounting and Audit • Winding

Up of Companies – Different Models of Winding Up.



Volume III - Other Laws - The Consumer Protection Act, 1986 • The Competition

Act, 2000 • The Information Technology Act, 2000 • The Intellectual Property Rights • The Foreign Exchange Management Act, 1999 • Labour Laws • The Securities and Exchange Board of India Act, 1992.

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Contents

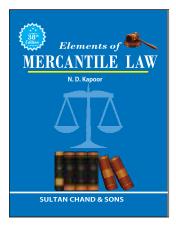
Volume I – LAW OF CONTRACT

Introductory **Part One** – General Principles of Law of Contract **Part Two** – Special Contracts **Part Three** – Law of Insolvency.

Volume II – COMPANY LAW

Volume III – INDUSTRIAL LAW

Part One – Working Conditions Part Two – Social Security Part Three – Disputes Part Four – Standing Order Part Five – Workers' Organisations Part Six – Bonus Part Seven – Miscellaneous.



Subject Index

Question Bank Legal Aspects of Business

T.V. Ambuli • S.P. Nisha Pradeepa

Contents

Question Bank Legal Aspects of Business	
T.V. Ambuli S.D. Nicha Bradeena	
Sullan Charac & Sories	

Unit I	_	General	Law	of	Contracts

- Unit II Special Law of Contracts (Sale of Goods Act, Contract of Agency, Negotiable Instrument Act).
 Unit III Company Law, 1956.
 Unit IV Laboration Act, Departure for Wave Act, Contract of Contract of Wave Act, Contract of Contra
- Unit IV Industrial Law (Factories Act, Payment of Wages Act, Payment of Bonus Act, Industrial Disputes Act).
- Unit V Consumer Protection Act, Introduction to Cyber Laws, GST.

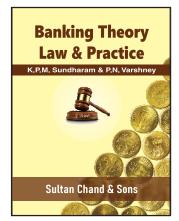
Cases, Question Papers.



Banking Theory Law & Practice

K.P.M. Sundharam • P.N. Varshney

Contents



Part I: Theory of Banking and Indian Banking – Theory of Commercial Banking • Central Banking • Structure of Commercial Banks • Functions of Reserve Bank of India • Indian Money Market • Rural Banking in India • Financial Institutions in India.

Part II: Banker and Customer – Definition and Functions of a Banker • Relationship Between Banker and Customer • Rights of a Banker

• Customers' Accounts with the Banker • Special Types of Banker's Customers.

Part III: Law Relating to Negotiable Instruments – Negotiable Instruments • Endorsements • Crossing of Cheques • Payment of Cheques • Collection of Cheques • Bills of Exchange and Promissory Notes • Rights and Liabilities of Parties to Negotiable Instruments.

Part IV: Employment of Bank Funds – The Liquid Assets • Investment in Securities • Loans and Advances • Assessing Creditworthiness of Borrowers • Appraisal of Term Loan Proposals • Secured Advances – Modes of Creating

Charge • Secured Advances – Types of Securities • Purchase and Discounting of Bills • Ancillary Services of a Banker • Customers' Grievances and Redressal.

Appendix: Syllabus and Questions Papers.

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Elements of Industrial Law

N.D. Kapoor

Contents

Part I: Working Conditions – The Factories Act, 1948.

Part II: Social Security – The Employees' Compensation Act, 1923 • The Employees' Sate Insurance Act, 1948 • The Employees' Provident Funds and Miscellaneous Provisions Act, 1952 • The Payment of Gratuity Act, 1972 • The Maternity Benefit Act, 1961 • The Payment of Wages Act, 1936 • The Minimum Wages Act, 1948.

Part III: Disputes – The Industrial Disputes Act, 1947.

Part IV: Standing Order – The Industrial Employment (Standing Orders) Act, 1946.

Part V: Worker's Organisations – The Trade Union Act, 1926.

Part VI: Bonus – The Payment of Bonus Act, 1965.

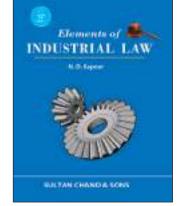
Part VII: Miscellaneous – The Apprentices Act, 1961 • The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959 • The Collection of Statistics Act, 2008.

Part VIII: Compliances – Compliances Under Employees State Insurance (ESI) • Compliances Under Employees Provident Funds and Miscellaneous Provisions Act, 1952 • Compliances Under The Payment Gratuity Act 1972 • Compliances under the Industrial Disputes Act, 1947 • University Question Papers.

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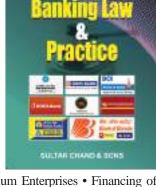
P.N. Varshney

Contents

Part I – Banking System in India • Financial Institutions in India – An Overview • Reserve Bank of India.

Part II – Banker and Customer • Relationship between Banker and Customer
• Customers Accounts with the Banker • Special Types of Banker's Customers.
Part III – Law Relating to Negotiable Instruments • Negotiable Instruments
• Endorsements • Crossing of Cheques • Payment of Cheques • Collection of Cheques • Bills of Exchange and Promissory Notes • Rights and Liabilities of Parties and Negotiable Instruments.

Part IV – Employment of Bank Funds • The Liquid Assets; Investment in Securities • Loans and Advances Assessing Credit worthness of Borrowers • Appraisal of Term Loan Proposals • Secured Advances –Modes of Creating Charge • Secured Advances – Types of Securities • Purchase and Discounting of Bills • Letters of Credit • Documentation Guarantees • Analysis of Financial Statements • Priority



Sectors – Concept, Coverage and Targets • Financing of Micro, Small and Medium Enterprises • Financing of Agriculture & Other Priority Sectors • Ancillary Services of a Banker.

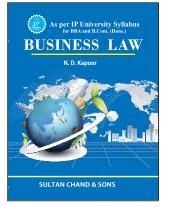
Part V – Regulation on Banks • Credit Policy of Reserve Bank of India • Prudential Regulation over Banks • Customer's Grievances and Redressal • Securitisation and Reconstruction of Final Assets and Enforcement of Security Interest Act 2002. **Appendix.**

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Contents

Unit I: The Indian Contract Act, 1872 (General Principle of Law of Contract)
– Introductory • Nature of Contract • Offer and Acceptance • Consideration
• Capacity to Contract • Free Consent • Legality of Object • Void Agreements
• Contingent Contracts • Performance of Contract • Discharge of Contract

• Remedies for Breach of Contract • Quasi-Contracts • Indemnity and

Guarantee • Bailment and Pledge • Contract of Agency.

Unit II: The Sale of Goods Act, 1930 – Sale of Goods • Conditions and Warranties • Transfer of Property • Performance of Contract • Rights of an Unpaid Seller.

Unit III: The Companies Act, 2013 (Amended Upto 2019) – Nature of Company • Kinds of Companies • Formation of Company • Memorandum of Association • Articles of Association • Prospectus • Share Capital and Debentures • Acceptance of Deposits by Companies • Registration of Charges • Management and Administration • Declaration and Payment of Dividend •

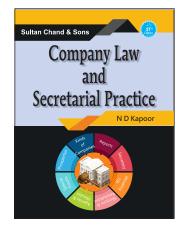
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N.D. Kapoor



Contents

Volume I – Company Law • Nature of Company • Kinds of Companies • Formation of Company • Memorandum of Association • Articles of Association • Prospectus • Share Capital and Debentures • Acceptance of Deposits by Companies • Registration of Charges • Management and Administration • Declaration and Payment of Dividend • Accounts of Companies • Audit and Auditors • Appointment of Directors • Meeting of Board and its Powers • Appointment and Remuneration of Managerial Personnel • Inspection, Inquiry and Investigation • Compromises, Arrangements and Amalgamations • Prevention of Oppression and Mismanagement • Registered Valuers • Removal of Names of Companies from the Register of Companies • Winding Up • Companies Authorised to Register under Companies Act • Companies Incorporated Outside India • Government Companies • Registration Offices and Fees • Companies to Furnish Information or Statistics • Nidhi • National Company Law Tribunal and Appellate Tribunal • Special Courts •

Miscellaneous • The Companies Act, 2013 (Schedules)

Volume II – Secretarial Practice • Secretary • Meetings and Proceedings • Motions and Resolutions • Agenda and Minutes • Company Management • Accounts and Auditors • Winding Up • Compromises, Arrangements and Reconstructions • Company Correspondence • Reports • University Questions Papers

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Contents

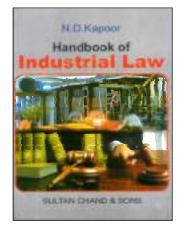
Part I: Working Conditions – The Factories Act, 1948.

Part II: Social Security – The Employees' Compensation Act, 1923 • The Employees State Insurance Act, 1948 • The Employees Provident Funds and Miscellaneous Provisions Act, 1952 • The Payment of Gratuity Act, 1972 • The Maternity Benefit Act, 1961.

Part III: Wages and Bonus – The Payment of Wages Act, 1936 • The Minimum Wages Act, 1948 • The Payment of Bonus Act, 1965

Part IV: Industrial Relations – The Industrial Disputes Act, 1947 • The Industrial Employment (Standing Orders) Act, 1946 • The Trade Unions Act, 1926.

Part V: Miscellaneous – The Apprentices Act, 1961 • The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959 • The Collection of Statistic Act, 1953 • The Contract Labour (Regulation and Abolition) Act 1970 • The Equal Remuneration Act, 1976 • Question Paper.



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Contents

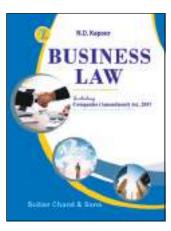
Introductory

Unit I – The Indian Contract Act, 1872: General Principles of Law of Contract
Nature of Contract • Offer and Acceptance • Consideration
Capacity to Contract • Free Consent • Legality of Object • Void Agreements
Contingent Contracts • Performance of Contract • Discharge of Contract
Remedies for Breach of Contract • Quasi-Contracts • Indemnity and

Guarantee • Bailment and Pledge • Contract of Agency.

Unit II – The Sale of Good Act, 1930: Sale of Goods • Conditions and Warranties • Transfer of Property • Performance of Contract • Right of an Unpaid Seller.

Unit III – Law Relating to India Partnership Act, 1932 and The Limited Liability Partnership Act, 2008: Nature of Partnership • Relations of Partners • Dissolution of Firm • Limited Liability Partnership (LLP).



Unit IV – The Companies Act, 2013 (Amended upto 2019): Nature of Company • Kinds of Companies • Formation of Company • Memorandum of Association • Articles of Association • Prospectus • Share Capital and Debentures • Acceptance of Deposits by Companies • Registration of Charges • Management and Administration • Declaration and Payment of Dividend • Accounts of Companies • Audit and Auditors • Appointment of Directors • Meeting of Board and its Powers • Appointment and Remuneration of Managerial Personnel • Prevention of oppression and mismanagement • Question Papers.

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Industrial Relations and Labour Laws

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Industrial Relations and Labour Laws P.C. Tripathi C.B. Gupta N.D. Kapoor

Contents

Volume I: Industrial Relations – Industrial Relations and Industrial Disputes in India • Trade Unions • Collective Bargaining • Discipline and Grievance Redressal • Employee Discipline • Employee Compensation • Labour Welfare and Social Security • Workers' Participation in Management.

Volume II: Labour Laws – Introduction • The Factories Act, 1948 • The Employees' Compensation Act, 1923 • The Employees' State Insurance Act, 1948 • The Employees' Provident Fund is and Miscellaneous Provisions Act, 1952 • The Payment of Gratuity Act, 1972 • The Maternity Benefit Act, 1961

• The Payment of Wages Act, 1936 • The Minimum Wages Act, 1948 • The Industrial Disputes Act, 1947 • The Industrial Employment (Standing Orders) Act, 1946 • The Trade Unions Act, 1926 • The Payment of Bonus Act, 1965 • The Apprentices Act, 1961 • The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959 • The Collection of Statistics Act, 2008.

University Question Papers.

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Indirect Taxation

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Section A – Introduction: Indirect Taxes.

Section B – Goods and Services Tax: Introduction to GST • Framework of GST - Definitions • Scope, Time and Value of Supply • Input Tax Credit • Registration • Tax Invoice, Credit and Debit Notes • Accounts and Records • Returns • Payment of Tax• Refunds • Assessment and Audit • Inspection, Search, Seizure and Arrest • Demands and Recovery • Advance Ruling • Appeals and Revision • Offences and Penalties • Integrated Goods and Services Tax Act, 2017 [IGST] • Union Territory Goods and Services Tax Act, 2017 • Goods and Services Tax (Compensation to States) Act, 2017 • Practical Aspects under GST Law • Tax Planning under GST.

Section C – The Customs Act, 1962: Finance Act, 2018 – Budgetary Changes in Customs Act, 1962 • Customs Duty Historical Background • Levy and Collection of Customs Duty • Prohibition on Importation and Exportation

of Goods • Special Provisions for Detection and Prevention of Illegal Import and Export • Valuation of Goods Under Customs Act • Exemption from Duty • Refund of Customs Duty & Advance Ruling • Clearance of Import Goods • Clearance of Export Goods • Warehousing • Customs Duty Drawback • Baggage, Postal Articles and Stores • Search, Seizure Arrest and Confiscation of Goods • Adjudication and Appeals • Offences and Prosecutions.

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V. Balachandran • P.K. Ghosh

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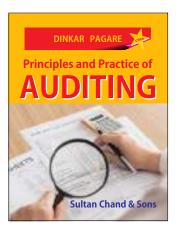


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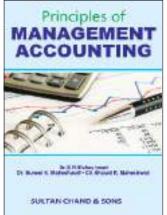
 Edition: 13th, 2020
 Pages: xxiv + 376
 ISBN: 978-93-5161-170-7 (TC 101)
 MRP: ₹ 390.00

Principles of Management Accounting

Dr. S.N. Maheshwari

Dr. Suneel K. Maheshwari • CA Sharad K. Maheshwari





Section A: Fundamentals – Management Accounting: Nature and Scope; • Financial Accounting Principles; • Basic Cost Concepts; • Activity Based Costing.

Section B: Financial Analysis – Financial Statements: Analysis and Interpretation;• Ratio Analysis; • Funds Flow Analysis; • Cash Flow Analysis.

Section C: Planning & Control – Budgetary Control; • Standard Costing; • Variance Analysis; • Marginal Costing and Profit Planning; • Decisions Involving Alternative Choices; • Pricing Decisions & Divisional Performance; • Basics of Capital Budgeting; • Risk Analysis in Capital Budgeting; • Management Reporting.

Section D: Appendices – Appendix 1: Balanced Scorecard; • Appendix 2: Present Value of ₹ 1; • Appendix 3: Present Value of ₹ 1 Received annually for N Years; • Appendix 4: Compound Value of ₹ 1; • Appendix 5: Presentation of Financial Statements.

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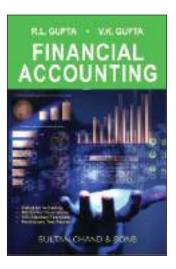
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R.L. Gupta • V.K. Gupta

Contents



Vol. I: Text Cum Assignment – Accounting : Introduction • Accounting Concepts and Conventions • Basic Accounting Process (Five Units) • Capital and Revenue Items and Final Accounts • Rectification of Errors • Bank Reconciliation Statement • Depreciation Accounting • Reserves and Provisions • Branch Accounts • Departmental Accounting • Single Entry System • Receipts & Payments Accounts & Income & Expenditure Account • Fire Insurance Claims • Hire-Purchase Accounts • Instalment-Purchase Accounts • Partnership Account: Introduction • Partnership Account: Admission • Partnership Account: Retirement or Death of a Partner • Partnership Account: Dissolution • Partnership Account: Piecemeal Distribution • Partnership Account: Amalgamation and Sale of Firms.

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• University Question Papers.

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ISBN: 978-81-8054-732-4 (TC 031)

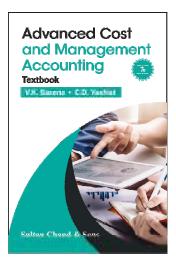
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Overview of Cost Accounting Concepts and Practices • Materials • Labour • Overheads • Cost Book – Keeping • Job Costing, Unit Costing and Contract Costing • Process Costing • Service Costing • Joint Product and By – Products • Marginal Costing and Cost-Volume-Profit Analysis • Short-Term Decision Making • Budgetary Control • Standard Costing • Uniform Costing and Inter-Firm Comparison • Use of Costs in Pricing Decisions • Miscellaneous Topics • Inflation Accounting • Human Resource Accounting • Mathematical/Statistical Applications to Managerial Problems • Capital Budgeting and Return on Investment • Activity-based Costing and Activity-based Management • Emerging Concept in Management Accounting • Inventory Management. Appendices • Index.



Accountancy

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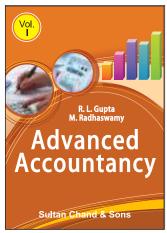
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R.L. Gupta • M. Radhaswamy

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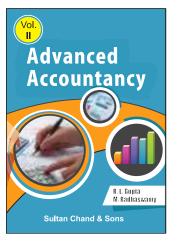
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Section III: Partnership Accounts – Past Adjustments & Guarantee • Partnership Accounts – Admission of a Partner • Partnership Accounts – Retirement or Death of a Partner • Dissolution Accounting – I • Dissolution Accounting – II-Sale to a Company • Partnership Accounts – Amalgamation of Firms.

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Section V: Bank Accounts • Insurance Company Accounts • Accounts of Electricity Companies.

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M.N. Arora

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- Job and Contract Costing
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Dr. S.N. Maheshwari

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Section A: Cost Accounting : Meaning & Scope • Basic Cost Concepts

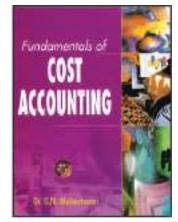
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• Labour Cost Control • Labour Remuneration • Direct Expenses

• Overheads: General • Overheads: Distribution • Single, unit or Output Costing • Job & Batch Costing • Contract Costing • Process Costing • Operation Costing • Operating or Service – Costing • Non-Integral System of Accounting • Integral System of Accounting • Reconciliation of Cost and Financial Account.

Section B: Cost Control and Cost Reduction • Uniform Costing & Inter-Firm Comparison • Cost Records and Cost Audit • Activity Based Costing.

Section C: Budgetary Control & Performance Measurement • Standard Costing • Variance Analysis • Marginal Costing and Profit Planning • Decisions Involving Alternative Choices.



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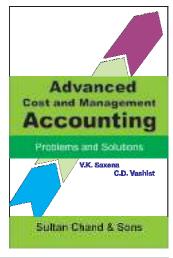
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Pages: xxiv + 1366

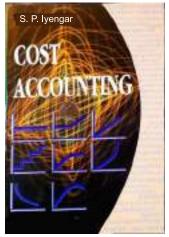
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Cost Accounting

S.P. lyengar





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Section C – Methods of Costing: Job Costing • Contract Costing • Process Costing • Joint Product and By-Product Costing • Unit Costing • Operating Costing • Operation Costing.

Section D – Cost Book Keeping: Cost Book Keeping and Reconciliation of Cost and Financial Accounts • Integral Accounting.

Section E – Miscellaneous: Uniform Costing • Cost Audit • Mechanisation of Cost Accounting.

Section F – Management Accounting: Nature and Scope of Management Accounting.

Section G – Information for Profit Planning and Decision Making: Marginal Costing • Cost – Volume – Profit Analysis • Managerial Decision making.

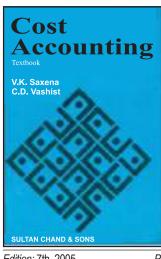
Section H – Information for Planning and Control: Budgetary Control • Responsibility Accounting • Standard Costing • Cost Control and Cost Reduction • Managerial Reporting • Exercises.

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	Edition: 10th, 2005	Pades: XXIV + 1212	ISBN: 978-81-8054-796-6 (TC 063)	MRP: ₹ 350.00



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V.K. Saxena • C.D. Vashist



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Overview of Cost Accounting Concepts Practices • Materials • Labour • Overheads • Cost Book-keeping • Reconciliation • Job Costing and Batch Costing • Single or Output Costing • Contract Costing • Process Costing • Service Costing • Joint Products & By Products • Marginal Costing & Cost-Volume Profit Analysing • Short-term Decision Making • Budgetary Control • Standard Costing • Uniform Costing • Miscellaneous Topics.

Appendix – Appendix A • Appendix B • Appendix C.

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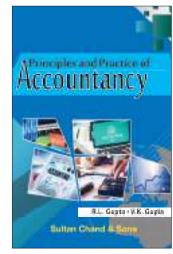
R.L. Gupta • V.K. Gupta

Contents

Part I: Basic of Financial Accounting - Introduction • Accounting Concepts and Conventions • Indian Accounting Standards • Accounting Policies and their Disclosure I. Part II: Basic Accounting Process – Accounting Equation • Double Entry System (Rules of Debit and Credit, Journal & Ledger) • Cash Book: Recording of Cash Transaction • Subsidiary Books (Special Journal): Recording of Non-Cash Transactions • Bank Reconciliation Statement (BRS) • Trial Balance & Rectification of Errors • Capital and Revenue, Final Accounts of Trading Concern• Depreciation, Reserves & Provisions • Accounts of Non Trading Concerns.

Part III: Accounting for Special Transactions - Consignment • Joint Ventures • Inventory Valuations • Self Balancing and Sectional Balancing • Single Entry System • Average Due Date & Account Current • Bill of Exchange (Negotiable Instruments). Part IV: Partnership Accounts - Introduction, Past Adjustment and Guarantee - Admission of a Partner • Retirement of Death of a Partner • Dissolution Accounting-I • Dissolution Accounting-II (Sale of Firms) • Partnership Account – Amalgamation of Firms.

Part V: Special Accounting Problems – Hire Purchase Account • Installment Purchase Account • Lease Accounting • Royalty Accounts • Branch Accounts • Departmental Accounts • Voyage Accounts • Containers and



Packages Accounts • Insolvency Accounts • Investment Accounts. **Part VI: Company Accounts** – Introduction of Company Accounts • Preparation of Financial Statement • Share Capital (Issue, Forfeiture and Re-issue of Forfeited Shares) • Debentures.

Part VII: Financial Statement Analysis - Financial Statement Analysis • Funds Flow Statement • Cash Flow Statement • Ratio Analysis.

Part VIII: Solved Question Papers - Solved University Question Papers • University of Delhi, B.Com. (2018) Question Paper.

<i>Edition:</i> 14th, 2019 <i>Pages: xvi</i> + 1334	SBN: 978-93-5161-147-9 (TC 036)	MRP: ₹ 695.00
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Financial and Management Accounting

Dr. S.N. Maheshwari

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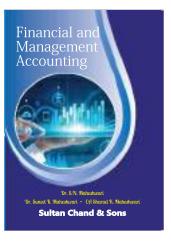
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Part I – Financial Accounting: Meaning and Scope of Accounting • Accounting Principles • Journalising Transactions • Ledger Posting and Trial Balance • Sub-division of Journal • Negotiable Instruments • Bank Reconciliation Statement • Matching Concept • Capital and Revenue • Final Accounts.

Part II – Management Accounting

Section A : Fundamentals • Management Accounting – Nature and Scope
Basic Cost Concepts • Section B : Financial Analysis • Financial Statements – Analysis and Interpretation • Ratios Analysis • Funds Flow Analysis • Cash Flow Analysis • Section C : Planning & Control
Budgetary Control • Standard Costing • Variance Analysis • Marginal Costing and Profit Planning • Decisions involving Alternative Choices
• Section D : Appendices • Appendix 1 : Presentation of Financial Statements
• Appendix 2 : Balanced Scorecard.



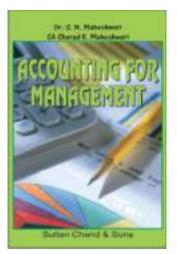
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Accounting for Management

Dr. S.N. Maheshwari • CA Sharad K. Maheshwari



Contents

Part I: Financial Accounting – Section 1: Accounting Principles & Processes – Meaning and Scope of Accounting • Accounting Principles • Journalising Transactions • Ledger posting and Trial Balance • Sub-division of Journal • Negotiable Instruments • Bank Reconciliation Statement • Matching Concept • Capital and Revenue • Final Accounts • Inventory Valuation • Fixed Assets and Depreciation Accounting • Rectification of Errors.

Part II: Cost Accounting – Section 2: Cost Accounting Concepts & Elements of Cost – Cost Accounting : Meaning and Scope • Basic Cost Concepts • Material Cost Control • Valuation of Materials
• Material Losses • Labour Cost Control • Labour Remuneration • Direct Expenses • Overheads – General • Overheads – Distribution.

Section 3: Costing Methods • Single, Unit or Output Costing • Job and Batch Costing • Contract Costing • Process Costing • Operation Costing • Operating or Service Costing • Reconciliation of Cost and Financial Accounts.

Part III: Management Accounting – Section 4: Planning & Control – Budgetary Control • Standard Costing
• Variance Analysis • Marginal Costing and Profit Planning • Decisions Involving Alternative Choices
• Miscellaneous Concepts.

Part - IV: Suggested Answers

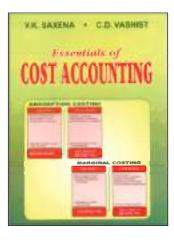
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Essentials of Cost Accounting

V.K. Saxena • C.D. Vashist

Contents



Overview of Cost Accounting Concepts and Practices • Materials • Labour • Direct Expenses • Overheads • Job Costing and Batch Costing • Single or Output Costing • Contract Costing • Process Costing • Service Costing • Joint Products and By-Products • Cost Book-keeping • Reconciliation of Cost & Financial Accounts • Uniform Costing inter-firm Comparison • Marginal/Variable Costing and Cost-Volume-Profit Analysis • Budgetary Control • Standard Costing • Multiple-Choice Questions • Short Questions.

Appendix – Appendix-A • Appendix-B. Index.

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58

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40

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Cost Accounting Problems & Solutions

V.K. Saxena • C.D. Vashist

Contents

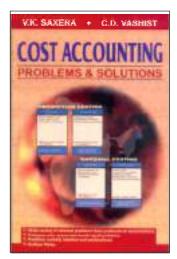
- Materials
- Labour
- Overheads
- · Cost Book-Keeping
- Reconciliation of Cost and Financial Accounts
- Job Costing and Contract Costing
- Single or Output Costing
- Contract Costing
- Process Costing
- Service Costing
- · Joint Product and By-

Products

- Marginal Costing and Cost-Volume-Profit Analysis
- Short-Term Decision Making
- Budgetary Control
- Standard Costing Variance Analysis

Appendix A – Problems from Recent Examinations.

Appendix B – Preparing for Professional Examinations.



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Accountancy

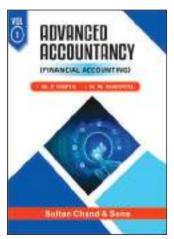


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Theoretical Framework – Accounting Theory and Philosophy • Rules of Accounting and the Journal • Ledger • Cash Book • Subsidiary Books • Trial Balance and Rectification of Errors • Capital and Revenue (Expenditure and Receipts) • Accounting for Bills of Exchange • Bank Reconciliation Statement • Average Due Date and Account Current • Depreciation Accounting • Inventory Valuation • Final Accounts for Sole Proprietors • Accounting for Consignment • Accounting for Joint Venture • Financial Statements of Non-Trading Organisations • Self-Balancing and Sectional Balancing System • Sale of Goods on Approval or Return Basis • Insolvency Accounts of Non-Corporate Entities • Royalty Accounts • Hire-Purchase and Instalment Payments System • Accounting for Branches Including Foreign Branches • Departmental Accounting • Accounting for Agricultural Farms • Voyage Accounts • Investment Accounts • Insurance Claims for Loss of Stock and Loss of Profit • Accounting for Packages & Containers • Lease Accounting • Inflation Accounting • Single Entry System (Accounts from Incomplete



Records) • Contract Accounts • Miscellaneous Accounts • Partnership-I – Fundamentals and Valuation of Goodwill in Partnership • Partnership-II – Admission of a Partner • Partnership-III – Retirement/Death of a Partner • Dissolution of Partnership Firms Including Piecemeal Distribution of Assets • Conversion of Partnership Firm into a Company or Sale to a Company and Amalgamation of Firms.

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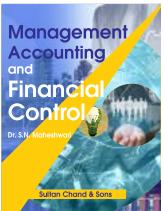
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Management Accounting and Financial Control





Contents

Section A – Fundamentals: Management Accounting – Nature & Scope
Accounting Principles and Standards • Basic Cost Concepts • Activity Based Costing.
Section B – Financial Analysis: Financial Statements Analysis and Interpretation • Ratio Analysis • Funds Flow Analysis • Cash Flow Analysis.
Section C – Planning and Control: Budgetary Control • Standard Costing
• Variance Analysis • Marginal Costing and Profit Planning • Decisions involving Alternative Choices • Pricing Decisions & Divisional Performance • Basics of Capital Budgeting • Risk Analysis in Capital Budgeting • Management Reporting.
Section D – Funds Management: Financial Planning; meaning & Scope
• Capital Structure • Sources of Finance • Project Management • Working Capital Management • Working Capital Control and Banking Policy • Cost of Capital • Leverages • Dividends, Bonus and Rights • Lease Financing
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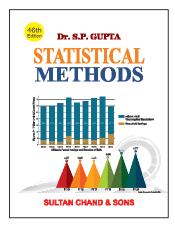
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Dr. S.P. Gupta



Contents

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 Regression Analysis
 Association of Attributes
 Index Numbers • Analysis of Time Series • Interpolation and Extrapolation • Vital Statistics • Statistical Fallacies.

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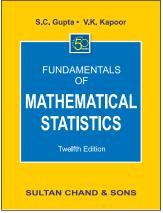
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Fundamentals of Mathematical Statistics

S.C. Gupta • V.K. Kapoor

Contents

Introduction (Meaning and Scope) • Descriptive Measures (Measures of Central Tendency, Measures of Dispersion, Measures of Skewness, Measures of Kurtosis) • Theory of Probability - I • Theory of Probability -II • Random Variables and Distribution Functions • Mathematical Expectation • Generating Functions and Law of Large Numbers • Special Discrete Probability Distributions • Special Continuous Probability Distributions Correlation • Curve Fitting and Regression Analysis • Multiple and Partial Correlation and Regression Analysis • Theory of Attributes • Large Sample Theory • Exact Sampling Distributions-I [Chi-square (c^2) Distribution] • Exact Sampling Distributions-II [t, F and Z Distributions] • Statistical Inference – I (Theory of Estimation) • Statistical Inference - II (Testing of Hypothesis and Non-Parametric methods) • Finite Differences and Numerical Analysis • Bivariate and Multivariate Normal Distributions • Some Additional Topics.



Appendices • Index.

60

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Contents

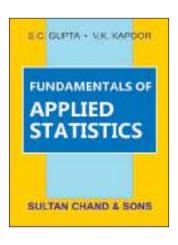
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- Analysis of Time Series
- Index Number
- Demand Analysis
- Analysis of Variance
- Design of Experiments
- Design of Sample Surveys
- Statistics in Psychology and Education
- Vital Statistics.

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S.P. Gupta • M.P. Gupta

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- Business Statistics What & Why
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- Presentation of Data
- Measures of Central Tendency
- Measures of Variations
- Skewness, Moments and Kurtosis
- Correlation analysis
- Regression Analysis
- Index Numbers: Concepts and Applications
- Business Forecasting and Time Series Analysis

- Probability
- Probability Distributions
- Sampling and Sampling Distributions
- Estimation of Parameters
- Test of Hypothesis
- Small Sampling Theory
- Chi-Square Test
- Analysis of Variance
- Statistical Quality Control
- Partial and Multiple Correlation and Regression
- Statistical Decision Theory
- Appendix: Statistical Tables

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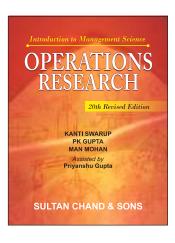
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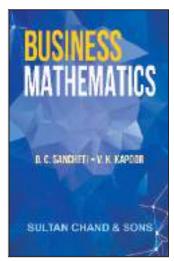
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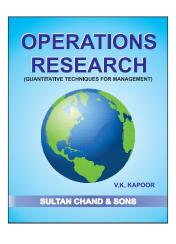
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- Continuous Probability Distributions
- Correlation
- Regression
- Bivariate Normal Distribution
- Exact Sampling Distributions-(I) (Chi-Square Distribution)
- Exact Sampling Distributions-(II) (T and F Distributions)
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- Appendix 2 Bibliography

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Contents

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- Linear Programming-II: Graphical Method
- Linear Programming-III: Simplex Method & Duality
- Transportation Problem
- Assignment Problem

- · Replacement Theory
- Sequencing Problem
- Decision Theory
- Inventory Management
- Queuing Theory
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- Game Theory
- Simulation.

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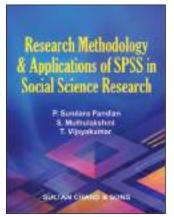
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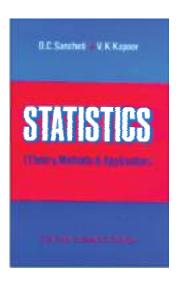


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- · Measures of Dispersion
- Skewness, Moments & Kurtosis
- Correlation Analysis
- Regression Analysis
- Index Numbers
- Analysis of Time Series
- Association of Attributes
- Interpolation

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 Statistical Decision Theorem
- Statistical Decision Theory
- Theoretical Distributions
 Sampling and Designing a
- Sampling and Designing of a Sample Survey
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- Chi-Square Test
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Part I: Quantitative Techniques – Quantitative Techniques – Introduction • Introduction to Statistics • Classification and Tabulation • Diagrammatic and Graphic Presentations • Measures of Central Tendency • Measures of Variation • Skewness Moments and Kurtosis • Correlations Analysis • Regression Analysis Questions Papers • Appendix.

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Contents

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Part I: Business Statistics – Introduction to Statistics • Classification and Tabulation • Diagrammatic Graphic Presentation • Measures of Central Tendency • Measures of Variation • Correlation Analysis • Regression Analysis • Index Numbers • Analysis of Time Series • Interpretation of Data Appendix

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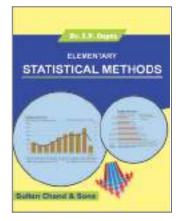
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Contents

- Introduction to Statistics
- Classification and Tabulation
- Diagrammatic and Graphic Presentation
- Measures of Central Tendency
- Measures of Variation
- Skewness, Moments and Kurtosis
- Correlation Analysis
- Regression Analysis
- Index Numbers

- · Analysis of Time Series
- Probability Theory
- Small Sampling Theory
- Chi-Square Test
- Analysis of Variance
- Statistical Quality Control
- Interpolation and Extrapolation
- Interpretation of Data.

Appendix Symbols Abbreviation and Formulae **Statistical Tables**



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विषय-सूची

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भाग-II प्रायिकता सिद्धान्त •सैद्धांतिक आवृति वितरण •सार्थकता के परीक्षण •काई वर्ण परीक्षण और आसंजन सैष्ठव • प्रसरण का विश्लेषण • सांश्यिकीय गुण नियंत्रण •व्यापारिक पूर्वानुमान • आंशिक एवं बहुणुणी सहसम्बन्ध • सांख्यिकीय निर्णय सिद्धान्त •परिशिष्ट।



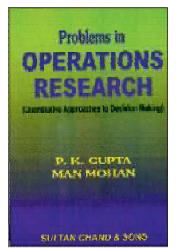
67

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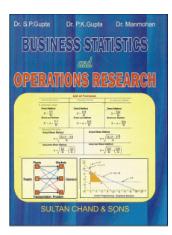




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Dr. S.P. Gupta • Dr. P.K. Gupta • Dr. Man Mohan

Contents



Part I – Business Statistics: Introduction of Statistics – Classification & Tabulation • Diagrammatic and Graphic Presentation • Measures of Central Tendency • Measures of Variation • Skewness, Moments & Kurtosis
• Correlation Analysis • Regression Analysis • Index Numbers • Analysis of Time Series • Probability Theory • Small Sampling Theory • Chi-Square Test
• Analysis of Variance • Statistical Quality Control • Appendix.

Part II – Operations Research: Introduction • Linear Programming Problem (LPP) – Graphical Method • LPP – Simplex Method • Transportation Problem • Assignment Problem • Decision Theory • Game Theory • Queuing Models • Network Analysis.

Appendix • Statistical Tables • Syllabus.

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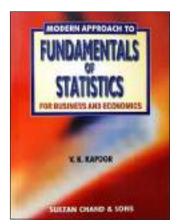
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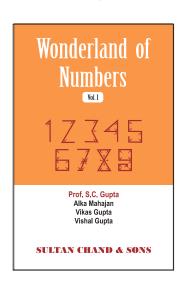


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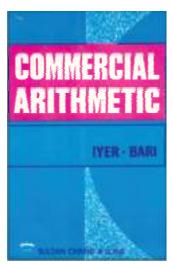
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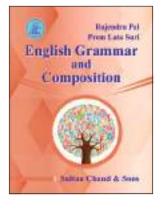


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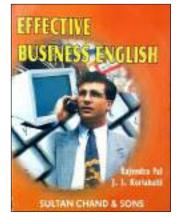
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Edition:	1st, 2009	
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Pages: xvi + 424

ISBN: 978-81-8054-665-6 (TC 1152) MRP



Author's Index (with Initial Name)

Alka Mahajan 69 Alka Mittal 29 Amandeep Nahar 31 B. Bhattacharya 37 B.C. Mehta *39* B.G. Iyer *69* B.M. Aggarwal 59 C. Jeevanandam 23, 24, 29 C.B. Gupta 12, 13, 15, 16, 17, 22, 23, 24, 25, 26, 28, 37, 49 C.D. Vashist 38, 52, 55, 56, 58 D. Joseph Anbarasu 43 D.C. Sancheti 62, 65 D.D. Sharma 33, 34 D.K. Mittal 36 Dinkar Pagare 15, 21, 51 G. Gnanaraj 43 G.M.K. Madnani 39 I.C. Dhingra 41, 42 J.S. Korlahalli 14, 70 K.L. Maheshwari 39 K.P.M. Sundharam 46 K.R. Balan 43 Kanti Swarup 62 L.M. Prasad 11, 18, 22, 25 M. Adhikary 40 M. Radhaswamy 53 M.J.K. Thavaraj 35 M.K. Agarwal 40 M.M. Varma 26

Adhikary M. 40 Agarwal M.K. 40 Aggarwal B.M. 59 Ambuli T.V. 38, 45 Arora M.N. 54 Balachandran V. 50 Balan K.R. 43 Bari S.A. 69 Bhattacharya B. 37 Bhikshu Mahatma Devesh 13 Bhushan Y.K. 20 Boominathan V.K. 43 Dhingra I.C. 41, 42 Ghosh P.K. 18, 20, 50 Gnanaraj G. 43 Gulshan S.S. 13 Gupta C.B. 12, 13, 15, 16, 17, 22, 23, 24, 25, 26, 28, 37, 49 Gupta M.P. 59, 61 Gupta P.K. 62, 65, 66, 67, 68 Gupta R.L. 52, 53, 56 Gupta S.C. 60, 61, 63, 69 Gupta S.L. 27, 29, 36 Gupta S.P. (गुप्ता एस.पी.) 60, 61, 65, 66, 67, 68 Gupta Sanjeev Kumar 63 गुप्ता ऊषा 67 Gupta V.K. 52, 56 Gupta Vikas 63, 69

M.N. Arora 54 M.P. Gupta 59, 61 Mahatma Devesh Bhikshu 13 Man Mohan 62, 67, 68 N. Rajan Nair 15, 19, 30 N.D. Kapoor 44, 45, 46, 47, 48, 49 N.P. Srinivasan 12 P. Manoharan 43 P. Sundara Pandian 64 P. Sudha 34 P.C. Tripathi 16, 28, 35, 49 P.C.K. Rao 31, 32 P.K. Ghosh 18, 20, 50 P.K. Gupta 62, 65, 66, 67, 68 P.L. Mehta 41 P.N. Varshney 36, 46, 47 Prem Lata Suri 70 Prof. S.C. Gupta 69 R. Sanjith Nair 30 R.L. Gupta 52, 53, 56 R.L. Varshney 36, 37, 39 R.P. Rustagi 14, 17, 30 Rajendra Pal 14, 70 Rajesh Kumar Nigah 31 S. Muthulakshmi 64 S. Purushothaman 32 S.A. Bari 69 S.C. Gupta 60, 61, 63, 69 S.L. Gupta 29, 36 S.L. Gupta 27

S.N. Maheshwari 19, 21, 51, 54, 57, 59 S.P. Gupta (एस.पी. गुप्ता) 60, 61, 65, 66, 67, 68 S.P. Iyengar 55 S.P. Nisha Pradeepa 38, 45 S.S. Gulshan 13 S.S. Khanka 25, 31 Saikumari V. 32 Sanjeev Kumar Gupta 63 Sanjith R. Nair 19 Sharad K. Maheshwari (CA) 51, 57 Sumitra Pal 27 Suneel K. Maheshwari 51, 57 T. Vijayakumar 64 T.V. Ambuli 38, 45 Usha Prasad 25 ऊषा गुप्ता 67 V. Balachandran 50 V.K. Boominathan 43 V.K. Gupta 52, 56 V.K. Kapoor 60, 61, 62, 63, 64. 65, 68 V.K. Saxena 33, 38, 52, 55, 56, 58 V.V. Ratna 27 Vikas Gupta 63, 69 Vishal Gupta 69 Y.K. Bhushan 20

Author's Index (with Surname)

Gupta Vishal 69 Iyengar S.P. 55 Iver B.G. 69 Jeevanandam C. 23, 24, 29 Joseph Anbarasu D. 43 Kapoor N.D. 44, 45, 46, 47, 48, 49 Kapoor V.K. 60, 61, 62, 63, 64, 65, 68 Khanka S.S. 25, 31 Korlahalli J.S. 14, 70 Madnani G.M.K. 39 Mahajan Alka 69 Maheshwari K.L. 39 Maheshwari S.N. 19, 21, 51, 54, 57, 59 Maheshwari Sharad K. (CA) 51, 57 Maheshwari Suneel K. 51, 57 Manoharan P. 43 Mehta B.C. 39 Mehta P.L. 41 Mittal Alka 29 Mittal D.K. 36 Mohan Man 62, 67, 68 Muthulakshmi S. 64 Nahar Amandeep 31 Nair Sanjith R. 19 Nair N. Rajan 15, 19, 30 Nair R. Sanjith 30 Nigah Rajesh Kumar 31

Nisha Pradeepa S.P. 38, 45 Pagare Dinkar 15, 21, 51 Pal Rajendra 14, 70 Pal Sumitra 27 Pandian Sundara P. 64 Prasad L.M. 11, 18, 22, 25 Prasad Usha 25 Purushothaman S. 3 Radhaswamy M. 53 32 Rao P.C.K. 31, 32 Ratna V.V. 27 Rustagi R.P. 14, 17, 30 Sancheti D.C. 62, 65 Saxena V.K. 33, 38, 52, 55, 56, 58 Sharma D.D. 33, 34 Srinivasan N.P. 12 Sudha P. 34 Sundharam K.P.M. 46 Suri Prem Lata 70 Swarup Kanti 62 Thavaraj M.J.K. 35 Tripathi P.C. 16, 28, 35, 49 V. Saikumari 32 Varma M.M. 26 Varshney P.N. 36, 46, 47 Varshney R.L. 36, 37, 39 Vashist C.D. 38, 52, 55, 56, 58 Vijayakumar T. 64

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